

Recruiting/Staffing

ACUTE CARE, INC.

PO Box 4130
Des Moines IA 50333

Phone: 800/729-7813 **Fax:**

Website: www.acutecare.com

Contact: Clarissa Lehman
Title: Client Services Director
E-mail: clarissal@acutecare.com

Organization Description:

ACUTE CARE, INC. is a physician practice management company based in Des Moines, Iowa. The company was formed in 1989 by Dr. Mark Menadue who, as a practicing Emergency Physician, saw an opportunity to provide critical Emergency Department staffing solutions and value added services to small and rural hospitals. In ACUTE CARE, INC.'s twenty year tenure, we've adapted to the needs of our client base by growing geographically (70 contracts in 11 states), adding service lines (locum tenens, permanent placement, hybrid ED-hospitalist), and developing value added services.

Membership Level: Corporate Sponsor

Consulting Engineer-Hospital

Affiliated Engineers, Inc.

5802 Research Park Boulevard
Madison WI 53719

Phone: 608-238-2616 **Fax:** 608-238-2614

Website: www.aeieng.com

Contact: Greg Quinn
Title: Principal/Health Care Market Leader
E-mail: gquinn@aeieng.com

Organization Description:

Affiliated Engineers, Inc. has been delivering engineering planning and design services to healthcare clients across the state of Wisconsin since its beginning in 1927. Our healthcare practice ranges from small suburban clinics and community hospitals to some of the state's largest hospitals, including the University of Wisconsin's Clinical Sciences Center, the American Family Children's Hospital, and the new Columbia-St. Mary's Hospital. Our services are broad in scope, spanning the core disciplines of mechanical, electrical, piping, plumbing, and fire protection, to specialized healthcare technology services, lighting/daylighting design, energy modeling and sustainability planning, utility infrastructure planning and design, controls, commissioning and sophisticated engineering cost estimating.

Membership Level: Corporate Patron

Health Care Consultant

Amphion Medical Solutions

8301 Excelsior Drive
Madison WI 53717

Phone: 608-826-6400 **Fax:** 608-826-6401

Website: www.amphionmedical.com

Contact: Kerry Chase
Title: President, Health Document Technology
E-mail: kchase@amphionmedical.com

Organization Description:

Amphion Medical Solutions, based in Madison, Wisconsin offers hands-on, personal support for our clients. Our management team consists solely of past HIM directors, as HIM professionals we understand your needs. We offer a full array of coding and medical transcription services for every size hospital, clinic and ER group. Whether you need short-term or long-term help, Amphion has a solution for you.

Our coding and education services can be tailored to meet your facility's needs, from training coders or physicians to complete outsourcing. Driven by accuracy and compliance. Our Continuous Coding Quality Monitoring (CCQM) package eliminates expensive periodic on-site audits and outdated reports by reviewing records and correcting errors in real time-before billing. We provide expert data mining and case review to help you effectively manage the key indicators targeted by RAC.

Our transcription services are provided by US-based medical language specialists who are employees of Amphion. We can work on your platform or ours to meet your turnaround schedule.

Amphion combines extensive industry experience, forged by the healthcare industry's need for accuracy, accountability and compliance to deliver our coding and transcription services.

Membership Level: Corporate Partner

Miscellaneous

Applied Medical Solutions, a division of Spectrum Industries, Inc.

925 First Avenue
Chippewa Falls WI 54729

Phone: 800-843-7826 **Fax:** 800-335-0473

Website: www.appliedmedicalsolutions.com

Contact: Jim Mosel
Title: Vice President, Managing Director
E-mail: moz@appliedmedicalsolutions.com

Organization Description:

Applied Medical Solutions (AMS) is a new stand alone division of Spectrum Industries, Inc. devoted to the manufacture of devices that support stationary and mobile technology used with-in the healthcare industry. AMS will offer proprietary products as well as custom or OEM manufactured products engineered to the exact specifications of the end user. The lions share of our proprietary products will allow technology to become highly mobile. Examples of our mobile products include; Point of Care Carts, Nurse Documentation Stations, Picture Archiving Communication Systems (PACS) Carts, CPR training stations and Radiology workstations to name a few. We will also continue to offer our lines of training room environments for computer labs, multi-media lecterns, video conference and distance learning healthcare applications.

"We are driven to make a difference in your circle of care"

Membership Level: Corporate Sponsor

**Consulting Engineer-Hospital
Arnold & O'Sheridan, Inc.**

1111 Deming Way, Suite 200
Madison WI 53717-1963
Phone: 608-821-8500 **Fax:** 608-821-8501
Website: www.arnoldandosheridan.com
Contact: Ron Luskin
Title: Director, Business Development
E-mail: rluskin@arnoldandosheridan.com

Organization Description:

Providing multidiscipline engineering consultation services, Arnold & O'Sheridan, Inc. (A&O) performs projects for a wide array of healthcare clients. Facility types include hospitals, single-specialty centers of excellence, ambulatory care centers, wellness centers, surgery centers and medical office building. Based in Wisconsin for more than 40 years, A&O has a national practice and provides design solutions for facilities throughout the Midwest and other regions of the country. In addition to our healthcare focus, A&O serves clients in several other markets.

A&O is committed to establishing and maintaining connections to healthcare legislators and policy makers. We are aware of the key issues facing healthcare leadership and actively participate in the advocacy of those issues.

Membership Level: Corporate Sponsor

**Food Service Management
A'viands Food & Services Management**

1751 County Road B West, Suite 300
Roseville MN 55113
Phone: 651/631-0940 **Fax:** 651/203-3276
Website: www.aviands.com
Contact: JoAnn Taie
Title: Manager, New Business Development
E-mail: jtaie@aviands.com

Organization Description:

Beginning Every Day From Scratch...

A'viands is a food and services management company with a Midwest hospitality focus.

Specializing in Hospital Nutrition and Dining Services, Long Term Care, Assisted Living and Senior Dining, we customize programs and systems to meet or exceed our customers' needs.

GREAT PEOPLE – GREAT FOOD

Membership Level: Corporate Sponsor

**Construction
Balestrieri Environmental & Development
Inc.**

PO Box 860
Elkhorn WI 53121
Phone: 262-743-2800 **Fax:** 262-743-2810
Website: www.balestrierigroup.com
Contact: Ken Balestrieri
Title: President
E-mail: field@balestrierigroup.com

Organization Description:

Balestrieri is a multi-disciplined environmental management company that provides turn-key building renovation services, including:

Interior Demolition Excavation and Demolition* Pre-Construction Inspection* Asbestos Abatement* Industrial Coating Removal* Abrasive Blasting* Mold Remediation* Hazardous Waste Remediation* Duct Cleaning* Mechanical Insulation

It is understood that given the nature of work being performed by Balestrieri the protection of human health and the environmental shall be the number one concern of every employee to ensure that our work is completed safely for all parties involved.

Balestrieri will deliver excellent customer service from project setup and planning through project completion and documentation.

To contact us: Balestrieri, PO Box 860, Elkhorn, WI 53121-0860, Phone 800-453-2965. contact us at field@balestrierigroup.com or, visit our website at www.balestrierigroup.com

Membership Level: Corporate Sponsor

Medical Services

BloodCenter of Wisconsin

638 N. 18th Street, PO Box 2178
Milwaukee WI 53201-2178

Phone: 414/933-5000 **Fax:** 414/933-6803

Website: www.bloodcenter.com

Contact: Rick Hart
Title: VP, Blood Services
E-mail: rick.hart@bcw.edu

Organization Description:

BloodCenter of Wisconsin is a non-profit transfusion medicine organization that provides blood products and related services to the nation's hospitals, including 54 hospitals in Wisconsin which provides blood to 64% of the state's population.

What makes the BloodCenter particularly unique in the world of transfusion medicine is the multi-faceted nature of our operations. Diagnostic Laboratories provide and develop highly specialized, unique tests on samples from throughout the world, some of which are available only here and/or were created here. The Medical Services unit provides patient services in the areas of stem cell collection, plasma and red cell exchanges, treatment of bleeding disorders, locations of specific rare blood types and hospital transfusion medicine management.

BloodCenter is one of just a handful of national blood centers conducting blood research. Our Blood Research Institute attracts the top scientific talent from throughout the world because of its world-class reputation for the investigation of blood disorders including heart disease, cancer, sickle cell anemia, and immune system response.

Membership Level: Corporate Sponsor

Construction

The Boldt Company

2525 N. Roemer Road
Appleton WI 54911

Phone: 800/99-BOLDT **Fax:** 920/739-0110

Website: www.boldt.com

Contact: Scott Clark
Title: Business Development Manager
E-mail: scott.clark@boldt.com

Organization Description:

The Boldt Company provides master planning, design management, general contracting and construction management services to the healthcare industry.

Boldt projects vary in size and complexity, from small day-to-day renovations and maintenance activities to complete program management and general construction responsibilities with the ability to successfully deliver projects in excess of \$700 million. Boldt is continually ranked by Modern Healthcare magazine as one of the largest construction managers and general contractors in the nation for its involvement in the hospital/healthcare industry. Its labor force exceeds 2,000 and more than \$650 million in project volume is completed on an annual basis.

Membership Level: Corporate Partner

Architectural/Physical Plant

Brubaker Architects, Inc.

1200 Central Avenue, Suite 360
Wilmette IL 60091

Phone: 847-256-2500 **Fax:**

Website: www.brubakerarchitects.com

Contact: David Brubaker AIA
Title: President
E-mail: dbrubaker@brubakerarchitects.com

Organization Description:

Brubaker Architects provides planning, architectural and consulting services to the healthcare industry. Our team carefully listens to the requirements and input of your staff and combines them with our years of experience in the healthcare field to provide your patients with optimal care. Our goal is to create innovative solutions, which result in greater patient satisfaction and staff efficiency.

We provide a complete range of services from facility analysis to construction services. Our experience includes facilities such as hospitals, clinics, and physician office buildings. Please call David Brubaker at 847-256-2500 to learn more.

Membership Level: Corporate Partner

Architectural/Physical Plant

BWBR Architects, Inc.

380 St. Peter Street, Suite 600
St. Paul MN 55102

Phone: 651/222-3701 **Fax:** 651/222-8961

Website: www.bwbr.com

Contact: Tim Sessions AIA
Title: Principal
E-mail: tsessions@bwbr.com

Organization Description:

BWBR Architects is an architectural and interior design firm with a diverse practice dating back to 1922. Services range from master planning through design and documentation. Health care comprises 50% to 60% of the firm's workload, averaging more than 175 medical projects worth \$120-\$170 million in construction annually. BWBR's experience spans the continuum of medical care, from family practice to specialty clinics; outpatient to inpatient care; small remodelings to new freestanding facilities or highly complex phased expansions. We understand the health care business, and know how to work with care delivery clients to leverage facility improvements to improve service delivery and patient satisfaction. BWBR is employee-owned, has a staff of more than 110, and is consistently ranked by Modern Healthcare magazine as one of the top health care architecture firms in the U.S.

Membership Level: Corporate Sponsor

Information Systems

CareTech Solutions, Inc.

901 Wilshire Dr., Suite 100
Troy MI 48084

Phone: 877-700-8324 **Fax:** 248-823-0992

Website: www.caretechsolutions.com

Contact: Jody Meehan
Title: Director of Marketing & Communications
E-mail: jody.meehan@caretechsolutions.com

Organization Description:

CareTech Solutions, a healthcare information technology and Web products and services provider, creates value for clients through flexible solutions that contribute to improving patient care while lowering healthcare costs. From implementing emerging technologies to supporting day-to-day operations, CareTech offers clients expert services across the patient data lifecycle.

Membership Level: Corporate Sponsor

Medical Services

Consulting Radiologists, LTD

1221 Nicollet Mall
Minneapolis MN 55403-2444
Phone: 612-573-2219 **Fax:** 612-573-2240
Website: www.consultingradiologists.com
Contact: Mr. Robin Oster
Title: Business Manager
E-mail: robin.oster@crlmed.com

Organization Description:

Membership Level: Corporate Sponsor

Construction

J.P. Cullen & Sons, Inc.

330 E. Delavan Drive
Janesville WI 53547
Phone: 608/754-6601 **Fax:** 608/754-9171
Website: www.jpccullen.com
Contact: Dan Swanson
Title: V.P., Project Procurement
E-mail: daniel.swanson@jpccullen.com

Organization Description:

J.P. CULLEN & SONS, INC. ("Cullen") is in the business of building a better world...one building at a time. Since 1892, our company has provided complete construction services to a wide range of client across the cultural spectrum in both public and private sectors. Some of our healthcare clients include: UW Hospital & Clinics; Meriter Hospital; Fort HealthCare; Wheaton Franciscan Healthcare System; Medical College of Wisconsin; Froedtert; Dean Health Systems, and Beloit Memorial Hospital.

Whether building an entire hospital, renovating an ambulatory surgery center, or upgrading a radiology exam room, our client-sensitive approach engages owners, healthcare providers, staff, and patients to yield premium facilities that fulfill requirements and surpass expectations. Renowned throughout the building industry for our commitment to quality and level of craftsmanship, we are the only construction firm in the Midwest to have earned the prestigious ISO 9001:2000 Quality Certification. In addition, Cullen was honored with the 2007 Torch Award for Business Ethics and Integrity from the Wisconsin Better Business Bureau.

The high caliber healthcare facilities we deliver include: hospitals, clinics, medical office building, integrated medical campuses, health & wellness centers, research and clinical labs, ambulatory surgery centers, multidisciplinary medical research complexes, and nursing, long-term, and assisted living facilities.

Headquartered in Janesville, Wisconsin with an office in Brookfield, Cullen delivers over \$240 million worth of work to our clients throughout Wisconsin, Illinois, and Iowa. Visit our web site at www.jpccullen.com for further information.

Membership Level: Corporate Patron

Medical Equipment

Delta Medical Systems, Inc.

W239 N2890 Pewaukee Rd., Unit E
Pewaukee WI 53072

Phone: 800-798-7574 **Fax:** 800-323-9321

Website: www.deltamedicalsystems.com

Contact: Jim Ziebart
Title: President
E-mail: jziebart@deltamedicalsystems.com

Organization Description:

Delta Medical Systems sells and services medical imaging equipment throughout Wisconsin. Delta sells and services products from Siemens Medical Systems, including CT, MRI, Ultrasound, General X-Ray, Nuclear and Mammography. We are the largest medical imaging distributor in the Midwestern United States.

Membership Level: Corporate Partner

Legal Firm

Drinker Biddle & Reath LLP

777 E. Wisconsin Avenue, Suite 2000
Milwaukee WI 53202

Phone: 414-221-6040 **Fax:** 414-224-1025

Website: www.dbr.com

Contact: Linda S. Moroney
Title: Attorney
E-mail: Linda.moroney@dbr.com

Organization Description:

Drinker Biddle & Reath LLP Health Law Group represents public and private hospitals, academic medical centers, the pharmaceutical industry, senior living providers across the continuum, physician practice groups and professional associations. Specialty in health law and nonprofit law.

Membership Level: Corporate Sponsor

Information Systems

EDS (Electronic Data Systems)

6406 Bridge Road
Madison WI 53713

Phone: 608/221-4746 **Fax:** 608/221-0885

Website:

Contact: Dave Miess
Title: Provider Services Manager
E-mail: dave.miess@eds.com

Organization Description:

EDS national involvement in health care dates back to the mid-1960s and the implementation of the first Medicare contracts. From that early start to the present, EDS has provided business solutions for Blue Cross & Blue Shield Organizations, commercial insurers, HMOs, the full spectrum of health care providers and the state Medicaid programs. In Wisconsin, EDS has supported health care since 1977 providing educational programs, customer service and leading edge technology.

Membership Level: Corporate Sponsor

Accounting

Eide Bailly LLP

5601 Green Valley Drive, Suite 700
Minneapolis MN 55437-1145

Phone: 952/918-3639 **Fax:** 952/918-3627

Website: www.eidebailly.com

Contact: Mark Dale
Title: Partner
E-mail: mdale@eidebailly.com

Organization Description:

Eide Bailly's CPAs and business advisors provide professional services to more than 400 hospitals. In addition to audit, tax, and cost report services, we offer a wide range of consulting services in the areas of reimbursement, compliance, health information management, operational and strategic planning, and special designations. We also provide temporary support services and solutions for medical billing. Discover more at www.eidebailly.com.

Membership Level: Corporate Sponsor

Health Care Consultant

ElderSpan Management, LLC

1402 Pankratz Street, Suite 110
Madison WI 53704

Phone: 608/243-8800 **Fax:** 608/243-3237

Website: www.elderspan.com

Contact: Gregory Griffin
Title: President
E-mail: greg@elderspan.com

Membership Level: Corporate Sponsor

Organization Description:

ElderSpan Management, LLC develops and operates senior assisted living and senior housing projects for its own portfolio and serves as the developer and/or consultant to others for assisted living projects. ElderSpan also provides management consultation for projects owned by others, including turn-around management of troubled facilities.

Recruiting/Staffing

EmCare, Inc.

1717 Main Street, Suite 5200
Dallas TX 75201

Phone: 800-362-2731 **Fax:** 214-712-2444

Website: www.emcare.com

Contact: David Cople
Title: Vice President, Business Development
E-mail: david_copple@emcare.com

Organization Description:

As one of the nation's leading emergency medicine practice companies, EmCare has developed an intimate and in-depth knowledge of what it takes to provide the highest quality emergency care. More than 300 hospitals, including many of the Top 100 hospitals in the United States, depend on EmCare's 4,500 physicians to consistently deliver the highest level of emergency care.

EmCare's Inpatient Services program is designed to further help hospitals achieve optimum patient care by offering inpatient physician staffing and management.

RadCare is a full-service radiology management services company dedicated to providing excellent customer service to referring physicians, Exemplary patient care and promoting the specialty of radiology. By managing costs, increasing productivity and adding departmental value, RadCare strives to create "Centers of Excellence" at each client hospital.

By attracting the brightest, most qualified physicians, providing extensive resources, including billing and collection, malpractice insurance and customer satisfaction/quality management, and offering comprehensive educational programs through its professional development arm, EMEDS, EmCare is able to offer an unparalleled partnership in the delivery of high standard of care. For more information, visit www.emcare.com

Membership Level: Corporate Sponsor

Recruiting/Staffing

Emergency Consultants, Inc. - ECI

4075 Copper Ridge Drive
Traverse City MI 49684-4796

Phone: 231-946-8970/800-253-1795 **Fax:** 231-946-1730

Website: www.eci-med.com

Contact: R. Clarke Walker
Title: Exec. VP, New Business Development
E-mail: cwalker@eci-med.com

Organization Description:

Emergency Consultants, Inc. provides effective solution to the important problems that arise in the challenging emergency department arena. ECI is focused on establishing long-term partnership relationships with hospitals and clinics that share our key values – integrity, quality, growth, stability, and people.

With 35 years of experience, ECI has developed a unique depth of knowledge and expertise in every aspect of emergency medicine practice management. Our team of physician leaders and staff uses their expertise and knowledge of proven best practices to respond effectively to the challenges of our hospital emergency department.

Membership Level: Corporate Sponsor

Architectural/Physical Plant

Engberg Anderson, Inc.

320 East Buffalo St., Suite 500
Milwaukee WI 53202

Phone: 414-944-9000 **Fax:** 414-944-9100

Website: www.engberganderson.com

Contact: Jean Casey
Title: Director, Business Development
E-mail: jeanc@engberganderson.com

Organization Description:

Engberg Anderson Inc. has developed a reputation for designing high-tech healthcare facilities that adapt to the future, inspire caregivers and lift the spirits of those served. Our clients are truly our partners. Through innovative thinking and attention to the smallest detail, together we create design solutions at the cutting edge of healthcare. The balance of built-in flexibility, high impact technology and human empathy provide optimum environments in which to heal and support.

Our work includes long range medical campus planning, large scale expansion and remodeling and temporary relocations of all sizes. Related expertise in Medical Office Buildings, Ambulatory Care Facilities, Design for Aging and Hospice has given Engberg Anderson a broad understanding of the entire spectrum of healthcare architecture.

Membership Level: Corporate Patron

Architectural/Physical Plant

Eppstein Uhen Architects, Inc.

333 East Chicago Street
Milwaukee WI 53202

Phone: 414-271-5350 **Fax:** 414-271-7794

Website: www.eua.com

Contact: Kristin Ruethling Dufek AIA
Title: Architect
E-mail: kristind@eppsteinuhen.com

Organization Description:

At eppstein uhen : architects, great design is simply a foundation..our baseline. Our mission is to go beyond design with our unique balance of creativity, depth and client-centered attitude. Established in 1907, Eppstein Uhen Architecture is one of Wisconsin's largest and most diverse architectural firms, based in both Milwaukee and Madison. From unpretentious design expertise to market knowledge and community leadership, we go beyond the norm to forge a relationship that guarantees the success of your project long after it has been a reality. Our market-based studios allow us to develop and hire people with a depth of knowledge and specialized expertise in specific markets. Our healthcare studio has expertise in a wide range of patient-focused healthcare projects, from replacement hospitals to small renovations in existing facilities. We offer a comprehensive range of services including master planning and programming, architectural and interior design, and building assessments. Our goal is to exceed our clients' expectations by expanding the limits of what is possible, to go beyond design.

Membership Level: Corporate Patron

Architectural/Physical Plant

Erdman Company

One Erdman Place
Madison WI 53717

Phone: 608/410-8000 **Fax:** 608/410-8677

Website: www.erdman.com

Contact: Diane Smith
Title: Director of Business Development
E-mail: dsmith@erdman.com

Organization Description:

Erdman Company has been advancing healthcare environments for nearly 60 years. We believe that the complex and rapidly shifting healthcare landscape requires total focus and specialized experience, which is why our more than 500 employees are dedicated exclusively to healthcare facilities, from conception to completion.

Headquartered in Madison, Wisconsin, with seven regional offices, Erdman has partnered with healthcare providers to deliver more than 5,000 facilities across the U.S. Modern Healthcare recently recognized us as the nation's top healthcare design-build company – but we are so much more than that.

In March 2008, Erdman and Cogdell Spencer Inc. (NYSE: CSA) united to create the most integrated healthcare environments company in the nation. Cogdell Spencer's expertise in healthcare real estate solutions and capital position has enriched our capabilities. From strategic planning, analysis, capital, and development, to design, engineering, construction, and property management, the new Erdman is ready to solve your healthcare facility challenges with innovative offerings.

Innovation, inspiration, and integration will inform our course, as we invest in the future of healthcare. To learn more about how Erdman can help you, visit www.erdman.com

Membership Level: Corporate Partner

Architectural/Physical Plant

FCM Corporation

133 S. Butler Street
Madison WI 53703

Phone: 608-273-1069 **Fax:** 608-273-9522

Website: www.fcmcorp.com

Contact: Jeff Gillis
Title: Principal
E-mail: jeffgillis@fcmcorp.com

Organization Description:

FCM Corporation is a Design/Build firm providing expertise in design and construction of ambulatory care facilities. Services range from site selection, preliminary design, project budgets, construction documentation management. We have assisted hospitals and physician groups develop medical space since 1976. At FCM, we're not just design/builders, we are problem solvers. Our approach to solving your complex needs begins with our acceptance of full responsibility for producing a comprehensive building program of innovation and integrity.

Membership Level: Corporate Patron

Insurance Risk Management

FinCor Solutions/MHA Insurance Company

6215 W. St. Joseph Highway
Lansing MI 48917

Phone: 800/777-6428 **Fax:** 517/323-6190

Website: www.fincorsolutions.com

Contact: Matt Wahoske
Title: Assistant Vice President
E-mail: mwahoske@fincorsolutions.com

Organization Description:

FinCor Solutions is a consultative, multi-line insurance agency offering health care providers both traditional and alternative risk products and services. These products include not only medical professional liability insurance, but also coverage for buildings, contents and business interruption, directors' and officers' liability, workers' compensation, automobile, crime, fiduciary, and others, underwritten by carriers known for their financial strength and national market presence. In addition, it provides a host of loss prevention services to assist clients in identifying risk reduction opportunities and can also provide consulting services on alternative risk programs. Currently FinCor Solutions insures more than 250 health care facilities and 5,000 physicians.

As a medical professional liability insurance client of FinCor Solutions, health care facilities and physicians receive a comprehensive clinical risk management package through The Risk Management and Patient Safety Institute (RM&PSI). In addition to the services provided to policyholders, The RM&PSI offers nearly 60 products and services to meet the clinical risk management and patient safety needs of all health care organizations across the United States.

Membership Level: Corporate Champion

Construction

Findorff

300 S. Bedford Street
Madison WI 53703

Phone: 608-257-5321 **Fax:** 608-257-5306

Website: www.findorff.com

Contact: Jim Yehle
Title: Senior Project Manager
E-mail: jyehle@findorff.com

Organization Description:

Findorff was established in 1890 as a construction company, proudly serving Southern Wisconsin. Our current focus is on healthcare, office, civic, mixed-use, educational, and religious facilities. Generations of experience and abundant resources allow us to work on everything from minor renovations to the region's largest new construction projects. Recent achievements have included the award-winning American Family Children's Hospital in Madison.

Many of our projects are the outcome of Findorff's commitment to innovation. Sustainable building initiatives, preconstruction services, and several other construction practices have been successfully utilized at Findorff for many years. Integrated project delivery systems and building information modeling are also used regularly at Findorff. By staying at the forefront of advancements in our industry, we are able to bring our healthcare clients creative ideas for cost-savings, building efficiencies, and environmentally friendly construction.

Membership Level: Corporate Sponsor

Architectural/Physical Plant

Flad Architects

644 Science Drive
Madison WI 53711

Phone: 608/238-2661 **Fax:** 608/238-6727

Website: www.flad.com

Contact: Cindi Matras
Title: Dir. of Project Development
E-mail: cmatras@flad.com

Organization Description:

Flad Architects is a knowledge-based architectural and engineering firm dedicated to serving healthcare providers and academic health science institutions with specialized facility needs. With offices located to provide effective service throughout the country, Flad has earned a reputation for outstanding client service, fiscal responsibility and design excellence for almost 80 years. We are committed to providing value by offering customized project leadership, an integrated team approach, technical excellence and personal dedication. As a firm, Flad is also committed to utilizing environmentally appropriate design and construction practices throughout the architectural process.

Membership Level: Corporate Patron

Miscellaneous

Focus on Energy

10535 N. Port Washington Rd. - Suite 201
Mequon WI 53092

Phone: 888-598-4376 **Fax:** 262-240-0825

Website: www.focusonenergy.com

Contact: Mindy Guilfoyle
Title: Technical Manager
E-mail: mguilfoyle@franklinenergy.com

Organization Description:

Focus on Energy offers custom and prescriptive incentives for Wisconsin healthcare facilities implementing energy efficiency projects. Focus on Energy provides information, resources and financial incentives to help implement projects that otherwise would not be completed, or to complete projects sooner than scheduled. Its efforts assist healthcare facilities in managing rising energy costs, promoting in-state economic development, protecting our environment and controlling the state's growing demand for electricity and natural gas.

Membership Level: Corporate Sponsor

Insurance Risk Management

General Casualty Insurance Company

1089 Jordan Creek Parkway, Suite 300
West Des Moines IA 50265

Phone: 515-226-8273

Fax:

Website: www.generalcasualty.com

Contact: Jim Wanninger

Title: Commercial Manager

E-mail: jim.wanninger@generalcasualty.com

Organization Description:

General Casualty offers a specialized insurance program just for regional hospitals, featuring customized property and auto coverages.

General Casualty, headquartered in Sun Prairie, Wis., has insured autos, homes and businesses since 1925. General Casualty markets its products through more than 1,300 independent agencies in 25 states. The company is known for exceptional claims service and financial strength and is rated "A" (Excellent) by insurance analyst A.M. Best. General Casualty employs 1,700 people in 14 offices and reported gross written premium of \$891 million in 2008. For more information please contact Kunkel and Associates (program agent) at 563-585-2310 or visit www.generalcasualty.com.

Membership Level: **Corporate Sponsor**

Construction

Gilbane

101 W. Pleasant Street, Suite 104
Milwaukee WI 53212

Phone: 414/287-2600

Fax: 414/287-2613

Website: www.gilbaneco.com

Contact: Julie Machata

Title: Business Development Manager

E-mail: jmachata@gilbaneco.com

Organization Description:

Founded in 1873, Gilbane is ranked 7th largest construction manager in the country and the 9th largest builder of healthcare facilities in the nation according to Engineering News Record. With over 2,000 employees and officers in 28 cities, we are strategically located to service all of our clients throughout the country. The Midwest Region operates from two offices, one in Milwaukee, Wisconsin and one in Chicago, Illinois. Gilbane's extensive track record in hospital construction results from innovative solutions that not only save money, but also prepare clients for what lies ahead. Gilbane's unique non self-performing approach to construction management forms the foundation for true client advocacy. Underlying the various services we provide – site selection, project planning, preconstruction, construction, relocation management, and infrastructure management – is our commitment to teamwork. Our firm constructs partnerships with our clients built on trust and shared values in order to manage solutions and maximize value for every project.

Membership Level: **Corporate Sponsor**

Legal Firm

Godfrey & Kahn, S.C.

One East Main Street
Madison WI 53703

Phone: 608/257-3911

Fax: 608/257-0609

Website: www.gklaw.com

Contact: Michael Skindrud

Title: Health Care Team Leader

E-mail: mskindrud@gklaw.com

Organization Description:

Godfrey & Kahn with offices in Madison, Milwaukee, Green Bay, Appleton and Waukesha, and with more than 175 lawyers, provides legal services to hospitals, physicians groups, health insurers, laboratories, retirement facilities and others working in health care throughout Wisconsin. Its lawyers advise clients on payment matters, on delivery system integration, mergers and acquisitions, antitrust, financing, managed care, fraud and abuse, information systems, executive benefits, professional rights, employment and labor matters, tax issues, and provider structure and governance. The firm's health care team is led by Michael Skindrud in Madison and Charles Vogel in Milwaukee.

Membership Level: **Corporate Patron**

Consulting Engineer-Hospital

Graef

125 S. 84th St., Suite 401
Milwaukee WI 53214-1470
Phone: 414/259-1500 **Fax:** 414/259-0037
Website: www.gasai.com
Contact: Jim Hayes P.E.
Title: Director of Health Care Services
E-mail: jim.hayes@gasai.com

Organization Description:

GRAEF has provided a variety of engineering and scientific services to the health care community for over 45 years. With a staff of over 300 employees, we provide full-service engineering, including; structural, site/civil, MEP, parking, traffic, and environmental engineering services.

With eight offices, including Milwaukee, Green Bay and Madison, we provide responsive service to health care facilities throughout the state of Wisconsin. For more information on how GRAEF can serve you, please call Jim Hayes at 414-266-9031.

Membership Level: Corporate Sponsor

Legal Firm

Hall Render Killian Heath & Lyman P.C.

111 East Kilbourn Ave, Suite 1300
Milwaukee WI 53202
Phone: 414-721-0442 **Fax:** 414-721-0491
Website: www.hallrender.com
Contact: Dave Snow
Title: Shareholder
E-mail: dsnow@hallrender.com

Organization Description:

Hall, Render, Killian, Heath & Lyman, P.C. is a full-service health law firm with offices in Indiana, Kentucky, Michigan and Wisconsin. Since the firm was founded by William S. Hall in 1967, Hall Render has focused its practice primarily in the area of health law and is now recognized as one of the nation's preeminent health law firms. Today, Hall Render attorneys meet the legal service needs of a wide range of health care providers, from multi-billion dollar national health systems to sole practitioner physicians. Hall Render acts as legal counsel to a large number of Wisconsin Hospital Association members.

Membership Level: Corporate Champion

Construction

HBE Corporation

11330 Olive Boulevard
St. Louis MO 63141
Phone: 314/567-9000 **Fax:** 314/567-1045
Website: www.hbecorp.com
Contact: Kevin Schutt
Title: Sr. Vice President, Hospital Division
E-mail: kschutt@hbecorp.com

Organization Description:

HBE is the number one single-source designer and builder of hospitals in the United States. The company annually ranks at or near the top of both Modern Healthcare and Engineering News Record (ENR) listings of design-build firms. HBE has completed hundreds of projects throughout the country including hospital remodel/additions, replacement hospitals, ambulatory surgery centers and medical office buildings.

Hospitals can take advantage of the HBE alternative design program that allows hospital owners to challenge their existing plans with an option that includes an early guaranteed lump sum price. The process will not interrupt any existing building program and comes with no obligation until you are convinced that HBE has delivered a better value. Contact Kevin Schutt, Sr. Vice President, Hospital Divisions for details.

Membership Level: Corporate Patron

Architectural/Physical Plant

HDR Architecture, Inc.

1233 N. Mayfair Road, Suite 200
Milwaukee WI 53226

Phone: 414/777-3700 **Fax:** 414/777-3777

Website: www.hdrinc.com

Contact: Scott Nelson
Title: Healthcare Principal
E-mail: scott.nelson@hdrinc.com

Organization Description:

HDR is an architectural, engineering and consulting firm that excels at complex projects and solving challenges for clients. More than 7,500 employee-owners, including architects, engineers, consultants, scientists, planners and construction managers, in over 165 locations worldwide, pool their strengths to provide solutions beyond the scope of traditional A/E/C firms.

HDR is consistently recognized as one of the top healthcare designers in the country. Our team embraces an integrated approach to create facilities that support a healing, sensitive environment for patients, their families, physicians and staff. HDR brings innovative concepts to decision makers at health systems, hospitals and medical centers nationwide.

Membership Level: Corporate Patron

Information Systems

Healthcare Management System, Inc (HMS)

3102 West End Ave., Suite 400
Nashville TN 37203

Phone: 800-383-3317 **Fax:** 615-844-7499

Website: www.hmstn.com

Contact: Mike Feeman
Title: Senior VP, Sales & Marketing
E-mail: marketing@hmstn.com

Organization Description:

HMS is a Nashville-based healthcare company that develops, sells and supports integrated clinical and financial hospital information systems and complementary services. Founded in 1984, HMS counts among its customers almost 600 community hospitals nationwide, including 11 in Wisconsin. With the HMS system, caregivers are able to increase their efficiency in delivering quality care with an emphasis on improving patient safety. HMS has recently partnered with the Rural Wisconsin Health Cooperative Information Technology Network, which is working toward establishing a shared electronic health record infrastructure for Wisconsin community hospitals. The RWHC ITN is comprised of four independent rural hospitals that will be utilizing HMS for their hospital information system from a common datacenter; the exchanging of clinical data between the facilities will begin in 2009. For more information, please visit www.hmstn.com or call 800.383.3317.

Membership Level: Corporate Patron

Information Systems

Healthland

625 South Lakeshore Drive
Glenwood MN 56334

Phone: 800-323-6987 **Fax:** 320/634-5316

Website: www.healthland.com

Contact: Angie Franks
Title: Senior VP of Sales and Marketing
E-mail: info@healthland.com

Organization Description:

Software and services from Healthland (formerly Dairyland) empower small community hospitals to deliver the best possible healthcare by providing a central repository of patient information in all care settings. Specifically designed for rural hospitals, our solution equips customers with a tool that is uniquely suited to their size and needs.

Membership Level: Corporate Sponsor

Miscellaneous

HealthPark by Advantage Valet

4238 B. N. Arlington Heights Road
Arlington Heights IL 60004

Phone: 847-401-4294 **Fax:** 847-487-9519

Website: Healthparkvalet.com

Contact: Dominic Chiovari

Title: President

E-mail: dom@advantagevalet.com

Membership Level: Corporate Sponsor

Organization Description:

For your patients, the HealthPark Valet Parking Program provides a friendly and gracious front door environment with attendants trained to offer a multitude of additional services. Greeting patients with a smile, providing wheelchair assistance, way-finding assistance, and parking cars are just some of the services we offer. For your hospital the results are simple; the enhancement of your patients hospital experience and increased patient satisfaction.

Consulting Engineer-Hospital

Henneman Engineering, Inc.

1232 Fourier Drive, Suite 101
Madison WI 53717

Phone: 608/833-7000 **Fax:** 608/833-6996

Website: www.henneman.com

Contact: Liz D. Brown P.E.

Title: Senior Vice President

E-mail: lbrown@henneman.com

Organization Description:

Henneman Engineering is a leader in the design of healthcare facilities with more than 40 years of experience. We have successfully delivered high quality services on hundreds of healthcare projects, and we provide creative and innovative solutions that are responsive to the needs of our healthcare clients.

Henneman Engineering, Inc. is a multi-discipline engineering firm of mechanical and electrical design experience, including new and renovated facilities. We offer comprehensive engineering design services from planning through construction administration. We also provide complete information technology design as well as commissioning services.

Membership Level: Corporate Sponsor

Architectural/Physical Plant

HGA Architects and Engineers

333 E. Erie Street

Milwaukee WI 53202

Phone: 414/278-8200

Fax: 414/278-7734

Website: www.hga.com

Contact: Jenny Basile

Title: Business Development Health Care

E-mail: jbasile@hga.com

Organization Description:

HGA Architects and Engineers is one of the leading architecture and engineering firms serving the health care industry in the United States. With a staff of over 150 at its Great Lakes Office in Milwaukee, there is an experienced and dedicated team of health care specialists able to deliver needs across a variety of project types. HGA offers a full array of services and can be a single-source provider of process re-engineering, master planning, programming, architectural design, engineering, interior design and construction administration.

HGA's project experience includes replacement hospitals, medical office buildings, clinics, ambulatory care facilities, and other health care related projects. HGA has extensive experience working with both large acute care regional medical centers and community-based hospitals located in smaller towns or more rural settings. Recent project types have included work related to cardio-vascular centers, cancer treatment, neuroscience, inpatient and outpatient surgery, pediatrics, orthopedics, laboratories, emergency departments, and more.

The HGA team works with clients to understand their needs and then applies its experience and capabilities to help develop the right solution.

As a national firm, HGA has been consistently ranked by both Modern Healthcare and Engineering Records News magazines as one of the nation's top 10 health care architecture firms. An employee owned company, HGA currently has seven offices in Wisconsin, Minnesota, California and Pennsylvania.

Membership Level: Corporate Patron

Insurance Risk Management

The Horton Group

N19 W24101 N. Riverwood Drive

Waukesha WI 53188

Phone: 262-347-2682

Fax: 262-347-2782

Website: www.thehortongroup.com

Contact: Tim Deaton

Title: Practice Leader

E-mail: tim.deaton@thehortongroup.com

Organization Description:

The Horton Group provides insurance coverage such as Employee Benefits, Medical Malpractice Liability, Property and Workers' Compensation, for hundreds of doctors and physician groups. We also work actively with hospitals, nursing homes, surgi-centers and clinics.

Horton Professional Services Team offers clients a one-stop, coordinated risk management and employee benefit solution. Additionally, we perform a great deal of consulting work and have assisted several healthcare organizations in solidifying their future.

The Horton Group's strong relationships with a large and diverse group of international, national, regional and niche insurance carriers enable us to negotiate the best terms and coverage for our clients. Furthermore, by utilizing Horton's full menu of resources, we are able to successfully address our client's needs and execute effective risk strategies.

Membership Level: Corporate Sponsor

Health Care Consultant

Howick Associates

111 N. Fairchild Street
Madison WI 53703

Phone: 608-233-3377 **Fax:** 608-233-1194

Website: www.howickassociates.com

Contact: Drew Howick
Title: President
E-mail: dhowick@howickassociates.com

Organization Description:

Howick Associates, an organizational effectiveness firm, is a trusted advisor and collaborative partner, helping leading organizations drive meaningful and sustainable change. Our 25+ years of experience allows us to help you create a vision and sense of urgency for change, engage others in building momentum and manage the implementation of the change process. Through employee engagement, active involvement and better execution of the change process, patient outcomes can be enhanced. By integrating the specifics of your organization's culture and circumstances, we provide a customized yet flexible approach to your unique business challenges.

Membership Level: Corporate Sponsor

Construction

Hunzinger Construction Company

21100 Enterprise Avenue
Brookfield WI 53045

Phone: 262/797-0797 **Fax:** 262/797-0474

Website: www.hunzinger.com

Contact: John Hunzinger
Title: President
E-mail: jch@hunzinger.com

Organization Description:

Hunzinger Construction Company is a full service General Contractor/Construction Management and Design Build firm serving the construction industry since 1907. This third generation, family owned business specializes in pre-construction planning, Sustainable Building Solution consulting services and 5-D modeling. A leader in the industry, Hunzinger is currently providing construction services to some of the most complex and aggressive healthcare projects in the Milwaukee area.

Membership Level: Corporate Sponsor

Information Systems

ICE Technologies

411 SE 9th Street
Pella IA 50219

Phone: 641-628-8724 **Fax:** 641-628-4199

Website: www.icetechnologies.com

Contact: Niel Veirup
Title: Business Development Manager
E-mail: nveirup@icetechnologies.com

Organization Description:

ICE Technologies, Inc.
Today's healthcare environments require multiple disciplines in order to successfully implement the new information technologies that are available to improve patient care and facility productivity. Technologies like Electronic Health Record (HER), Computerized Physician Order Entry (CPOE), Picture Archiving and Communication Systems (PACS) require experience in project management, industry best practices, system engineering, and strategic planning.

For nearly 20 years, ICE Technologies has helped rural and community healthcare providers meet their distinct information technology challenges. ICE's team of experienced system engineers and consultants has been assisting community hospitals align technology with the needs of their organization by providing solutions that range from CIO-level advisory services, project management and software selection assistance, to the ongoing administration of healthcare information system and networks.

Membership Level: Corporate Sponsor

Information Systems

INTELLIMED International Corp.

1825 E. Northern Avenue, Suite 175
Phoenix AZ 85020

Phone: 888-214-1415 Fax: 602-280-8909

Website: www.intellimed.com

Contact: Martha Henes
Title: Midwest Sales Manager
E-mail: mhenes@intellimed.com

Organization Description:

Intellimed provides web-based software that enables users to "mine" information from state patient data that is severity-adjusted by 3M APR-DRG grouper. The value of Intellimed is that it provides actionable information to health care managers and physicians.

Intellimed is more than market share software. Together with Sg2, Intellimed provides health care professionals with inpatient and outpatient volume projections for the market area. Claritas demographic projections are also available to assist with planning and marketing decisions. Microsoft's MapPoint is also embedded to provide the best and easiest to use market maps for market definition and opportunity analysis.

Membership Level: Corporate Sponsor

Architectural/Physical Plant

Irgens Health Care Facilities Group

10700 Research Dr., Ste One
Milwaukee WI 53226

Phone: 414/443-0700 Fax: 414/443-1400

Website: www.irgensllc.com

Contact: David Arnold
Title: Principal and President
E-mail: darnold@irgensllc.com

Organization Description:

Irgens Health Care Facilities Group, a division of Irgens Development Partners, LLC, is a medical real estate development firm based in Milwaukee, Wisconsin, with offices in Chicago and Phoenix. The primary goal of Irgens Health Care Facilities Group is to lead the development of health care facilities for hospitals and physician groups throughout the country. Irgens focuses on health care facility development including team assembly, financing, third-party ownership, leasing, design and construction administration, real estate advisory services and property management. Irgens provides these services in a phased approach from planning and analysis (feasibility) to design development, construction, and finally, asset management.

Membership Level: Corporate Sponsor

Construction

JE Dunn Construction

9855 West 78th Street, Suite 270
Eden Prairie MN 55344

Phone: 952-830-9000 Fax: 953-830-1365

Website: www.jedunn.com

Contact: Brian Stark
Title:
E-mail: brian.stark@jedunn.com

Organization Description:

JE Dunn Construction is proud to be a sponsor of the WHA and a business partner with many valued WHA member clients across the State of Wisconsin. JE Dunn is a leading professional healthcare builder with a regional and national reach. For our clients' success, we provide a full range of construction services including conceptual planning budgets, preconstruction project planning, energy infrastructure evaluations, general construction, construction management and design/build services for hospitals, ambulatory clinics, and senior assisted living facilities. JE Dunn is a proven value added construction resource for our clients' large and small projects needs. We welcome your call and thank you for participating in the WHA.

Membership Level: Corporate Sponsor

Insurance Risk Management

Johnson Insurance Services, LLC

525 Junction Road

Madison WI 53717

Phone: 800-279-7181

Fax: 877/254-8586

Website: www.johnsonins.com

Contact: Shawna Bertalot

Title: VP, Professional Liability Practice Leader

E-mail: sbertalot@johnsonins.com

Organization Description:

Johnson Insurance is the largest independent insurance agency in the state of Wisconsin. As specialists in professional liability insurance, our experienced staff provides comprehensive risk management solutions and customized insurance products to healthcare organizations across Wisconsin and Arizona. Our team of healthcare professionals takes a hands-on approach to design innovative risk transfer strategies that help reduce healthcare errors, enhance patient safety, and control the cost of risk over time.

Johnson Insurance and Johnson Bank are part of Johnson Financial Group, a \$4.7 billion financial services company with operating companies in Wisconsin, Arizona and Europe. We provide our clients with comprehensive financial solutions in the areas of banking, trust, insurance, investment management and leasing — all delivered with unmatched personal service.

Principal owners of Johnson Financial Group are members of the Samuel C. Johnson family. In the tradition of the Johnson family, we are committed to being leaders in adding to the quality of life in our communities.

At Johnson Insurance, we protect you like family.

Membership Level: Corporate Sponsor

Architectural/Physical Plant

Kahler Slater

111 West Wisconsin Avenue

Milwaukee WI 53203

Phone: 414/272-2000

Fax: 414/272-2001

Website: www.kahlerslater.com

Contact: James Rasche AIA

Title: Executive Officer/Health Care Team Leader

E-mail: jrasche@kahlerslater.com

Organization Description:

The experiences and environments we create to support health care should leave patients, visitors, staff and families refreshed, renewed and inspired. Kahler Slater's creative team of planners, architects, interior designers, and communications specialists are experts in Designing Healing Experiences™. Kahler Slater works with visionary health care clients throughout Wisconsin and the world bringing thoughtful and engaging design into the area where it is most needed — where care is delivered. Serving Wisconsin's health care providers since 1915, Kahler Slater employs a creative and customized approach working collaboratively with our clients to achieve benchmark results.

Membership Level: Corporate Sponsor

Construction

Kraemer Brothers, LLC

925 Park Avenue
Plain WI 53577

Phone: 608-546-2411 **Fax:** 608-546-2509

Website: www.kraemerbrothers.com

Contact: Tom Kraemer
Title: President
E-mail: tkraemer@kraemerbrothers.com

Organization Description:

Kraemer Brothers, LLC has been a construction leader in Wisconsin since its formation in 1948. Based in Plain, the firm today employs an average of 300 construction professionals and self-performs all concrete, masonry, steel erection and carpentry work. Our commitment to quality workmanship, reliable service and integrity in relationships is reflected in its unblemished record of timely project completion and 60 years of customer satisfaction.

Membership Level: Corporate Patron

Construction

Kraus-Anderson Construction Company

4125 Terminal Drive, Suite 100
McFarland WI 53558

Phone: 608-838-5444 **Fax:** 608-838-5445

Website: www.krausanderson.com

Contact: Mike Jankowski
Title: Business Development Representative
E-mail: mike.jankowski@k-a-c.com

Organization Description:

Kraus-Anderson Construction Company specializes in providing general construction, construction management, design/build, and small project expertise. Kraus-Anderson provides the Wisconsin health care industry with the means to build, maintain and update its health care facilities by continually educating within our organization to stay current with industry trends within the state and beyond.

Membership Level: Corporate Sponsor

Insurance Risk Management

Kunkel, Bounds & Associates, Inc.

401 Data Court
Dubuque IA 52003

Phone: 563-585-2310 **Fax:** 563-557-7316

Website: www.kunkel-bounds.com

Contact: Timothy Kunkel
Title: President
E-mail: tim.kunkel@kunkel-bounds.com

Organization Description:

Kunkel, Bounds & Associates, Inc. is a consultative insurance brokerage that specializes in group health benefits and property & casualty insurance for the hospital industry. The company's unique approach achieves savings through active management of claims and data. This process creates a framework around which future planning can be conducted, whether for self-funded health benefits, workers compensation, or other insurance exposure. Additional areas of expertise include the creation and analysis of community-based health benefit programs, pharmacy cost management, HSA/HRAs, and creative cost-saving techniques. Alternate Contact: Frederick S. Bounds, Executive Vice President fred.bounds@kunkel-bounds.com

Membership Level: Corporate Patron

Financial Services

Lancaster Pollard

65 E. State Street, 16th Floor
Columbus OH 43215

Phone: 614-224-8800 **Fax:** 614-224-8805

Website: www.lancasterpollard.com

Contact: Tanya Hahn
Title: Managing Director
E-mail: thahn@lancasterpollard.com

Organization Description:

Lancaster Pollard is a specialty firm focused on providing a multitude of financing options for hospitals and community healthcare providers across the country. In difficult economic times, having more than one option to fund your expansion, renovation, or replacement hospital project provides flexibility and a comprehensive solution for your hospital's long-term success.

Membership Level: Corporate Sponsor

Accounting

LarsonAllen LLP

220 South Sixth, Suite 300
Minneapolis MN 55402-1436

Phone: 612-376-4549 **Fax:** 612/376-4850

Website: www.larsonallen.com

Contact: Korey L. Boelter CPA

Title: Principal

E-mail: kboelter@larsonallen.com

Organization Description:

LarsonAllen LLP is a professional services firm that provides assurance, accounting, tax, consulting and advisory services to organizations and individuals managing business ventures and finance. Founded in 1953, LarsonAllen's certified public accountants, consultants and advisors are dedicated to providing quality results to clients.

Membership Level: Corporate Sponsor

Medical Equipment

Lifeline Coordinating Services Inc. (dba L.C.S.I)

1459 English Street
St. Paul MN 55106

Phone: 888-403-6060 **Fax:** 651-771-1657

Website: www.lcsilifts.com

Contact: Jerald B. Williams

Title: President

E-mail: geraldwilliams@lcsilifts.com

Organization Description:

Lifeline Coordinating Services, Inc. dba L.C.S.I. is a distributor for the Guldmann ceiling mounted lift/transfer system and the Molift floor lifters & sit to stand units in MN, WI, IA, ND and SD.

We have installed lifts in WI for the last 5 years. We continue to install lifts in the VAMC Milwaukee and Veterans homes when they are able to go home from the VAMC.

Our motors have lifting capacities from 440lbs to 1000lbs. We have the only portable motor (550lb lifting capacity), that lifts itself up to the ceiling mounted rail system.

The Molift sit to stand units, lift the person using the same motion as if standing normally. The Molift smart floor lifter folds up for ease of transportation when traveling. Our updated website- www.lcsilifts.com, will explain more on the products we represent.

We look forward to working with individuals & facilities on their lift/transfer needs.

Membership Level: Corporate Partner

Financial Services

Lincoln Financial Group

2413 W. Algonquin Road, #310
Algonquin IL 60102-9402

Phone: 847-658-8630 **Fax:** 847-658-8631

Website: www.lfg.com

Contact: Lane Andrews

Title: Dir., Institutional Retirement Solutions

E-mail: lane.andrews@lfg.com

Organization Description:

More than 1.5 million individuals and 17,000 employers trust Lincoln to help them plan for retirement. They're in good company with a good company known for financial strength and superior service. As a member of the Insurance Marketplace Standards Associations (IMSA), we are committed to upholding strong business ethics. Lincoln offers a variety of tax-qualified and non-tax-qualified, fixed and variable, individual and group annuities, and immediate annuities. In addition, we offer a combination annuity/mutual fund program for the qualified employer sponsored market. All in all, Lincoln can help you achieve your financial goals.

Membership Level: Corporate Partner

Construction

Market & Johnson

2350 Galloway Street
Eau Claire WI 54703

Phone: 715/834-1213 **Fax:** 715/834-2331

Website: www.market-johnson.com

Contact: Jason Plante
Title: Director of Business Development
E-mail: jplante@market-johnson.com

Organization Description:

Market & Johnson has been a leader of the medical construction industry in western Wisconsin since 1948. Specializing in rural hospital construction, our firm brings key experience to working in a facility while keeping it fully operational. Market & Johnson provides turnkey services ranging from master planning and site selection to dependable preconstruction services. We approach every project with the goal of providing high quality, cost effective solutions while building a long lasting partnership with our clients.

Membership Level: Corporate Patron

Insurance Risk Management

Medical Protective

5814 Reed Road
Fort Wayne IN 46835

Phone: **Fax:**

Website: www.medpro.com

Contact: Bart Schlueter
Title: Regional Mgr., Hospital/Large Accounts
E-mail: bart.schlueter@medpro.com

Organization Description:

Warren Buffett's Berkshire Hathaway Medical Protective is a national leader in primary medical professional liability coverage and risk solutions to physicians, dentists, allied healthcare professionals, and healthcare facilities. Medical Protective has been protecting the assets and reputations of healthcare providers for over 100 years. Its offerings include professional liability insurance on both claims-made and occurrence forms, risk management consulting and education, premium finance solutions and through affiliates and partners-additional products and services for its healthcare providers.

Membership Level: Corporate Sponsor

Retirement Plans

MetLife Resources

6160 N. Cicero Ave., Suite 400
Chicago IL 60646

Phone: 800/867-7167 **Fax:** 773-202-0646

Website: www.metliferesources.com

Contact: Judy Friedman
Title: Regional Managing Director
E-mail: jfriedman@metlife.com

Organization Description:

MetLife Resources specializes in providing retirement programs to health care organizations. Some of the MetLife programs include 403(b) plans, 401(k)'s, 457(b) plans and combination 401(a)/403(b) programs. MetLife will provide full service programs including investment options, record keeping, administration, fiduciary responsibility programs and on-site education.

Membership Level: Corporate Sponsor

Recruiting/Staffing

Merritt Hawkins & Associates/Staff Care

5001 Statesman Drive
Irving TX 75063

Phone: 800/876-0500 **Fax:** 972-983-0758

Website: www.merrithawkins.com

Contact: Kurt Mosley
Title: VP of Business Development
E-mail: kmosley@mhagroup.com

Organization Description:

Merritt Hawkins & Associates, a division of AMN Healthcare, Inc., is the largest permanent placement physician search and consulting firm in the United States. Merritt Hawkins conducts more than 2,600 permanent physician search assignments each year and also specializes in the permanent recruitment of advanced practice allied health care professionals. The company is widely published and provides research information that includes a variety of surveys, such as its Review of Physician Recruitment Incentives (published annually in Modern Healthcare magazine) its Survey of Final Year Medical Residents, which has been referenced in The Wall Street Journal and many other publications, and its' Survey of Physician Inpatient/Outpatient Revenue. In addition, the firm conducts educational seminars and staffing presentations at conferences nationwide. Merritt Hawkins & Associates' expertise is reflected in the dozens of articles written by or quoting its consultants that are published in health care journals every year. An industry leader for over 20 years, Merritt Hawkins & Associates is the most consistently effective and service-oriented physician search firm in the nation.

Staff Care, a division of AMN Healthcare, Inc., is the nation's leading locum tenens staffing firm, working with over 8,500 independent contractor providers annually. Staff Care fills short-term vacancies in all physician specialties, as well as CRNAs. The company assists hospitals, medical groups, occupational medical clinics, individual practitioners, networks, psychiatric facilities, government institutions, and other organizations to maintain patient care, referrals, and revenue. Recognized publications, such as the New York Times, Wall Street Journal, and American Medical News, regularly seek the expertise of Staff Care consultants, and the company publishes several annual studies of the healthcare staffing industry. Staff Care also sponsors the prestigious Country Doctor of the Year Award®. This annual award, which honors the spirit, skill and dedication of America's rural medical practitioners, has brought positive recognition to rural medicine through profiles in dozens of media outlets, including Parade, People magazine, USA Today, The New York Times, The Today Show, NBC Nightly News, and many others. Contact phone: 800-685-2272; Website: www.staffcare.com

Membership Level: Corporate Champion

Legal Firm

Michael Best & Friedrich LLP

One S Pinckney Street; P.O. Box 1806
Madison WI 53701-1806

Phone: 608/257-3501 **Fax:** 608/283-2275

Website: www.michaelbest.com

Contact: David J. Hanson
Title: Practice Group Chair
E-mail: djhanson@michaelbest.com

Organization Description:

Michael Best & Friedrich has one of Wisconsin's broadest and deepest hospital and health system practices, with health law attorneys in its Milwaukee, Madison, and Waukesha offices. Operations of all of the firm's offices are fully coordinated, enabling us to put the resources and experience of each office to the best and most cost-effective use for clients. Several Health Care Practice Group attorneys concentrate in both health law as well as such diverse specialties as tax, real estate, labor, employee benefits, financing, antitrust, commercial law, and litigation applying their working knowledge of the health care industry to solve the variety of legal issues facing health care providers allowing Michael Best to truly be a full service law firm for our health care clients.

We provide counsel to health care clients ranging in size from one-person physician practices and small community hospitals to large multi-hospital, multi-state integrated delivery systems and academic medical centers. We serve as primary counsel to many of our health care clients in all phases of their business development and in all areas of concern. We have nationally recognized practices in a number of areas, including HIPAA compliance and health care transactions.

Membership Level: Corporate Patron

Construction

Miron Construction Co., Inc.

1471 McMahon Drive
Neenah WI 54956

Phone: 920/969-7000 **Fax:** 920/969-7393

Website: www.miron-construction.com

Contact: Dennis Lynch
Title: Vice President Healthcare Services
E-mail: dennis.lynch@miron-construction.com

Organization Description:

Founded in 1918, Miron Construction Co., Inc. provides construction management, design-build, and general construction to the healthcare, educational, industrial, retail, governmental, religious, institutional, and environmental markets. Miron has developed estimating, value engineering, and project management systems that lead Wisconsin's construction industry. Miron's mission is to provide a competitively-priced, quality project completed on schedule, while keeping safety in mind. Miron's culture is proactive in nature which makes customer involvement in the project as easy and painless as possible. Miron's corporate headquarters is located in Neenah, Wisconsin, with regional offices in Wausau and Madison, Wisconsin and Cedar Rapids, Iowa

Membership Level: Corporate Patron

Insurance Risk Management

The MMIC Group

7650 Edinborough Way, Suite 400
Minneapolis MN 55435

Phone: 800/328-5532 **Fax:** 952/838-6808

Website: www.mmicgroup.com

Contact: Dan Meyer
Title: Regional Account Director
E-mail: daniel.meyer@mmihc.com

Organization Description:

Headquartered in Minneapolis, Minnesota, The MMIC Group provides complete professional medical liability insurance, property and casualty insurance products and a range of healthcare technology, human resources, services and products to physicians, clinics and hospitals in the Upper Midwest.

Members of the Group are: Midwest Medical Insurance Company: MMIC provides professional liability insurance, innovative risk management and aggressive claim handling.

MMIC Technology Solutions: Is an authorized reseller of the NextGen electronic medical record and electronic practice management system. Its other services include website development and hosting, and network planning and installation.

MMIC Business Office Solutions provides complete outsourced billing solutions to physicians and clinics.

Membership Level: Corporate Partner

Construction

Mortenson Construction

17975 West Sarah Lane
Brookfield WI 53045

Phone: 262/879-2500 **Fax:** 262/879-2510

Website: www.mortenson.com

Contact: Jeff Eckstein
Title: Mgr., Healthcare Project Development
E-mail: jeff.eckstein@mortenson.com

Organization Description:

Incorporated in 1954, Mortenson Construction is a privately held corporation owned by the Mortenson family. Today, Mortenson has grown to over 2,700 team members with project operations in 48 states and a number of select international locations. Completing projects ranging from under \$1 million to more than \$300 million, Mortenson is involved in a wide variety of project types including healthcare, hospitality, corporate, education, high-tech manufacturing, network/data, and sports facilities. With offices in Milwaukee and Madison, Mortenson is ranked as one of the largest general contractors in Wisconsin and provides a complete range of total construction services, including program management, preconstruction, general contracting, construction management, and design-build.

Membership Level: Corporate Patron

Health Care Consultant

OutSource, Inc.

W237 N2920 Woodgate Rd., #100
Pewaukee WI 53072

Phone: 262/544-4442 **Fax:** 262/544-4433

Website: www.outsourceinc.org

Contact: Lori Zindl
Title: CEO
E-mail: lzindl@outsourceinc.org

Organization Description:

OutSource, Inc. is a full-service accounts receivable management firm specializing in improving cash flow and efficient liquidation of outstanding receivables. Our mission is to provide clients with the most comprehensive and cost-effective A/R management program available in today's market.

Membership Level: Corporate Sponsor

Architectural/Physical Plant

Perkins+Will

84 10th Street South, Suite 200
Minneapolis MN 55403

Phone: 612/851-5000 **Fax:** 612/851-5001

Website: perkinswill.com

Contact: Rick Hintz AIA, ACHA, LEED AP
Title: Principal
E-mail: rick.hintz@perkinswill.com

Organization Description:

Perkins+Will pioneered the development of healthcare design as a specialty focus in the 1950s. Today, the firm is a global leader in healthcare, having completed more than 1,000 planning and design projects for over 400 leading institutions in the United States and overseas, and is perennially ranked among the top healthcare design firms by Modern Healthcare. Within the past decade, the firm has designed and planned over 50 million square feet of healthcare and research space in urban, suburban and rural settings. Comprehensive services include master planning, programming, architecture, and interior design for clients ranging from ambulatory and primary care centers to medical research and education facilities.

Membership Level: Corporate Patron

Financial Services

Pinnacle Financial Group

7825 Washington Ave S, Suite 310
Minneapolis MN 55439

Phone: 952-345-5305 **Fax:** 952-996-0655

Website: www.pfgservices.com

Contact: Mike Raab
Title: CMO/VP Marketing
E-mail: mraab@pfgservices.com

Organization Description:

Pinnacle is a professional national debt collection agency that provides its clients strong recovery results and excellent customer servicing. We offer programs that provide for early out to late stage receivables recoveries. For the past 13 years Pinnacle has provided our services to small independent rural hospitals as well as to large national medical networks.

We currently employ over 300 staff members working from 3 call centers located in Minnesota and Iowa.

Membership Level: Corporate Sponsor

Architectural/Physical Plant

Plunkett Raysich Architects, LLP

11000 West Park Place
Milwaukee WI 53224

Phone: 414-359-3060 **Fax:** 414-359-3070

Website: www.prarch.com

Contact: Michael H. Scherbel AIA
Title: Senior Partner, Healthcare
E-mail: mscherbel@prarch.com

Organization Description:

Our passion is great design. We take pride in bringing together physical elements with pure imagination to compose a facility brand that opens minds. Our belief is that practical can complement innovative. Environments are made for people, and we believe that our vision is matched only by our client's aspirations. Because great design is more than passion, it's our work.

Healthcare design - Architectural design that inspires all who work and are cared for. Healing environments that reflect your culture - your brand - your values.

Creating exceptional spaces - Spaces that are functional and flexible, yet inspiring and financially responsible thoughtfully blending physical elements with imagination.

Plunkett Raysich Architects. Intelligent Design. Inspired Results.

Membership Level: Corporate Sponsor

Insurance Risk Management

ProAssurance Wisconsin Insurance Company

1002 Deming Way
Madison WI 53717

Phone: 608/831-8331 **Fax:** 608/831-2104

Website: www.picwisconsin.com

Contact: Chris Brady
Title: Regional Vice President
E-mail: cbrady@proassurance.com

Organization Description:

ProAssurance Wisconsin Insurance Company (formerly "PIC Wisconsin") is a leading professional liability insurer dedicated to treating you and your health care entity fairly. We understand the unique insurance requirements of hospitals, integrated health care networks, and affiliated professionals. Look to us for appropriate coverage, risk management services, financial stability, and intelligent defense of claims. We seek to manage the uncertainties and increase the control you experience by providing fair, responsible rates, effective communication, and respect for your input and priorities. To learn more, visit www.proassurance.com, call 800/279-8331, or contact your local ProAssurance authorized agent.

Membership Level: Corporate Sponsor

Legal Firm

Quarles & Brady LLP

33 E. Main Street
Madison WI 53703

Phone: 608/251-5000 **Fax:** 608/251-9166

Website: www.quarles.com

Contact: Sarah Coyne
Title: Partner
E-mail: sec@quarles.com

Organization Description:

Quarles & Brady is a full service law firm with offices throughout the United States. With more than 22 practice areas, Quarles & Brady has one of the largest organized health care legal practices in the Midwest and has remained at the forefront in providing innovative solutions to the legal problems of healthcare providers. During this era of financial pressures, industry consolidation and corporate compliance, we serve as the equivalent of in-house counsel for many integrated delivery systems, acute care hospitals, retirement communities, long-term care institutions and physician groups of various sizes, providing resources, service and guidance on a wide range of day-to-day and longer-term health care and special needs—formulating and providing continuing advice to an integrated delivery network. As part of a 450 lawyer firm, the health group's lawyers provide guidance on business legal services; regulatory and administrative matters; physician and medical staff matters; bioethics and related fields.

Quarles & Brady also has an office located at:
411 East Wisconsin Avenue, Milwaukee, WI 53202
Phone: 414/277-5000 Fax: 414/271-3552
Contact: Alyce Katayama, Partner, email: ack@quarles.com

Membership Level: Corporate Patron

Health Care Consultant

QHR

105 Continental Place
Brentwood TN 37027

Phone: 800-233-1470 **Fax:** 615-371-4650

Website: www.qhr.com

Contact: Lynn Wall
Title:
E-mail: lynn_wall@qhr.com

Organization Description:

QHR, one of the top 15 largest healthcare management consulting firms in the country, delivers proven operational, financial and strategic recommendations and hands-on implementation to hospitals nationwide. The QHR Learning Institute educates and trains over 8,000 healthcare leaders and managers each year. And for 30 years, QHR has been the national market leader for hospital management services, bringing leadership and resources to help hundreds of hospital clients not only survive but thrive in their local market and in the complex national healthcare environment.

Membership Level: Corporate Patron

Architectural/Physical Plant

Rauland-Borg Corporation

1802 W. Central Road
Mt. Prospect IL 60056

Phone: 847-590-7100 Fax: 847-632-8550

Website: www.rauland.com

Contact: Harry Hahn
Title: Regional Manager
E-mail: harry.hahn@rauland.com

Organization Description:

Rauland-Borg manufactures and sells nurse call equipment for the acute and long term care setting. This includes call systems of various types, including sophisticated wireless inter connection and work flow processing. Responder systems are the best known and most dominantly installed system in Wisconsin hospitals. Local installation and service companies include Select Sound Service (414) 645-1600 (Milwaukee and Madison), Northern Musicast (920) 739-8282 (Appleton), and Communications Mid-America (651) 292-0102 (St. Paul, MN). Please feel free to call any of these distributors directly for a system quotation.

Membership Level: Corporate Sponsor

Legal Firm

Reinhart Boerner Van Deuren sc

1000 N Water Street
Milwaukee WI 53202

Phone: 414/298-1000 Fax: 414/298-8097

Website: www.reinhartlaw.com

Contact: Robert J. Heath
Title: Chair and Partner
E-mail: rheath@reinhartlaw.com

Organization Description:

The firm serves a national clientele with a substantial concentration of clients in the health care industry. We specialize in services that are unique to the complex and specialized area of health care law – the intricate network of legal relationships that bind hospitals, physicians, other providers and third-party purchasers/payors. Areas of practice include acting as general counsel to hospitals, hospital systems and specialty hospitals, subacute care and long-term care facilities. We provide legal counsel in all areas of the law affecting health care providers including: Medicare/Medicaid reimbursement; insurance regulation; managed care law; administrative law; regulatory, tax and real estate representation; mergers and acquisitions; formation of integrated systems; compliance planning; Stark and Anti-Kickback analysis and defense of health care fraud and abuse cases. We would be pleased to be a part of the success of your health care business.

Membership Level: Corporate Sponsor

Marketing Communications

The Roberts Group

730 North Grand Avenue
Waukesha WI 53186

Phone: 262/549-6848 Fax: 262/549-6842

Website: www.therobertsgroup.com

Contact: Barbara Thompson
Title: President
E-mail: bwthompson@therobertsgroup.com

Organization Description:

The Roberts Group, Inc. (TRG) is a full-service agency providing strategic marketing, public relations, communications, issue management and comprehensive creative services exclusively for health care organizations. Since 1981, we have helped clients achieve results with measurable marketing plans supported by attention-grabbing creative. The depth of our project experience includes strategic planning facilitation; marketing audit and assessment; graphic identity development; brand definition, refinement and management; new service and facility launches, single and multimedia advertising campaign development and placement; Web site development, redesign and re-launch; sales force training and development; public relations planning and support; crisis management guidance; and more. Our unprecedented experience in health care marketing enables us to see solutions, plan strategies and move forward quickly.

Membership Level: Corporate Sponsor

Health Supplier

RTI Donor Services

8120 Forsythia St., Suite 2
Middleton WI 53562

Phone: 608/231-9050 **Fax:** 608/231-9776

Website: www.rtidonorservices.org

Contact: Laurie Hagene
Title: Manager of Development
E-mail: lhagene@rtix.com

Organization Description:

RTI Donor Services is a not-for-profit network of tissue recovery agencies providing donor families with options on human tissue donation and serves as a resource in their time of need so they can make informed decisions, including the choice not to donate. RTI Donor Services offers extensive support to donor families, including a follow-up program, donor recognition events, and an on-going donor memorial quilt project. RTI Donor Services respects families' decisions about donation that reflect individual, religious, cultural, racial and ethnic backgrounds. To further support the donor family commitment, RTI Donor Services provides professional and compassionate human tissue recovery services to hospital, funeral home, and area coroner partners. RTI Donor Services is dedicated to on-going human tissue donation education for health care, funeral home, and coroner professionals, as well as local communities.

Membership Level: Corporate Sponsor

Construction

The Samuels Group

311 Financial Way, Suite 300
Wausau WI 54401

Phone: 715-842-2222 **Fax:** 715-848-8088

Website: www.samuelsgroup.net

Contact: Mindy Bryce
Title: Director of Healthcare Services
E-mail: mbryce@samuelsgroup.net

Organization Description:

The Samuels Group is Wisconsin's exclusive provider of Turn-Key Solutions. Our team offers innovative strategies, design, construction, and furnishings to all Healthcare facilities. Our team of experienced, enthusiastic professionals will provide a comprehensive on-site analysis, new program feasibility study and/or address possible renovations, modifications, upgrades or additions needed to become more competitive, attractive and appealing. As your partner, we will help identify stimulus dollars available and present the solutions needed to participate. The Samuels Group employs 21st century techniques such as Building Information Modeling, Green/LEED® design and methods. The Samuels Group is leading the way by providing cost savings and environmentally sound solutions to all project needs. We will truly become your partner on this journey. The Samuels Group ...one simple contact.....so many solutions.

Membership Level: Corporate Sponsor

Construction

C. G. Schmidt, Inc.

11777 W. Lake Park Drive
Milwaukee WI 53224-3021
Phone: 800/248-1254 **Fax:** 414/577-1155
Website: www.cgschmidt.com
Contact: Ed Purcell
Title: Dir., Business Dev.-Healthcare and Sr. Living
E-mail: edp@cgschmidt.com

Organization Description:

CG Schmidt is southeastern Wisconsin's healthcare construction leader.

Founded in 1920, CG Schmidt offers the most complete quality healthcare construction, construction management, design-phase and design-build services in southeastern Wisconsin. We have successfully done work at over 40 healthcare facilities in southeastern Wisconsin alone. In addition, our senior healthcare team has completed over 44 heart surgery rooms, vascular surgery rooms and cath labs. More importantly, our local experience and specific knowledge of the healthcare industry offers unique value to your next construction endeavor.

Alternate contacts include:

Dave Giordano, Director of Marketing -
daveg@cgschmidt.com
Jim Hans, Director of Operations-Healthcare and Senior Living - jimh@cgschmidt.com

Membership Level: Corporate Partner

Construction

The Selmer Company

2200 Woodale Avenue
Green Bay WI 54313
Phone: 920/434-0230 **Fax:** 920/434-0454
Website: www.theselmerco.com
Contact: Chris Forslund
Title: Dir. of Business Development
E-mail: chrisf@theselmerco.com

Organization Description:

The Selmer Company is one of Wisconsin's oldest and most diverse construction services firm offering design-build, construction management, general contracting and medical equipment moving and installation. Selmer's healthcare group covers Wisconsin and the U.P of Michigan. Members of Selmer's healthcare group possess healthcare construction certification and are well-versed in infection control, interim life safety, fire-stopping, mold prevention and accreditation.

Membership Level: Corporate Sponsor

Miscellaneous

Shannon Sales Inc.

1005 S. 60th Street
West Allis WI 53214
Phone: 800/522-9166 **Fax:** 414/944-0550
Website: floorsbyshannonsales.com
Contact: Tony Barzycki
Title: Vice President
E-mail: abarzycki@wi.rr.com

Organization Description:

Shannon Sales, Inc. has been a distributor of flooring to Wisconsin Hospitals for over 35 years. We offer sheet vinyl floors that provide durability and the latest technology emphasizing NO WAX, NO BUFF, ANTI-BACTERIAL and SLIP RESISTANCE.

With Advancements in performance and appearance, we require no sealers or finishes that add expensive yearly maintenance costs. By simply damp-mopping or auto-scrub, you reduce your yearly maintenance costs by \$1.75-\$2.00 Sq Ft.

Learn about Teknoflor, Altro Safety Flooring, Capricork and Decoria by accessing our website:
www.floorsbyshannonsales.com or request our latest CD Rom that includes a virtual sales presentation.

Membership Level: Corporate Sponsor

Medical Services

Shared Medical Technology, Inc.

202 West Newton Street
Rice Lake WI 54868

Phone: 800/352-7254 Fax: 715/234-7394

Website: www.sharedmedtech.com

Contact: Craig Zadra
Title: CEO
E-mail: craigz@sharedmedtech.com

Organization Description:

Mobile diagnostic imaging service providing services to health care facilities for over 30 years.

Modalities: Ultrasound, Echocardiograms, Vascular Ultrasound, Bone Densitometry, Nuclear Medicine, Cardiac Nuclear Medicine, CT, MRI, PET/CT, BSGI (Mobile, Temporary and In-house Services).

Membership Level: **Corporate Sponsor**

Miscellaneous

Sodexo Health Care Services

435 Sylvan Drive
Fontana WI 53125

Phone: 630-842-9374 Fax: 262-275-3862

Website: www.sodexo.com

Contact: Greg Kearney
Title: Sales Director
E-mail: greg.kearney@sodexo.com

Organization Description:

Sodexo Health Care is the leading provider of professional management services, including Environmental Services, Food and Nutrition Services, Engineering, Asset Management, Clinical Technology Management, Transport Services and Laundry. Sodexo supports and enhances the healing a hospital brings to its patients by implementing systems and procedures that free your staff and allow them to stay focused on the hospital's highest priority: Treating patients.

Membership Level: **Corporate Partner**

Health Supplier

Superior Health Linens

2905 Syene Road
Madison WI 53713

Phone: 608-270-1870 Fax: 608-270-1705

Website: www.superiorhealthlinens.com

Contact: Carl Gross
Title: Director of Sales
E-mail: cgross@superiorhealthlinens.com

Organization Description:

Superior Health Linens (SHL) is a textile rental company that specializes in customized linen rental programs for hospitals and long term care facilities. SHL uses only the best linen products available on the market today with state of the art automated production facilities. Customer service is the number one goal at SHL and we are committed to improving patient satisfaction ratings and at the same time consulting with customers on ways to reduce overall linen costs.

Membership Level: **Corporate Sponsor**

Health Insurer

Unity Health Insurance

840 Carolina Street
Sauk City WI 53583

Phone: 800/362-3308 Fax: 608/643-2564

Website: www.unityhealth.com

Contact: Brian Collien
Title: V.P., Network Development & Provider Relations
E-mail: brian.collien@unityhealth.com

Organization Description:

Formed in 1994, Unity Health Plans Insurance Corporation provides community-based managed care products and services to approximately 86,000 members through 20 counties in southwestern Wisconsin. The company provides innovative HMO and Point-of-Service products to customers in urban and rural markets. Unity focuses on community-based health care and direct, affordable access to leading medical centers. Terry Bolz is Unity's CEO.

Membership Level: **Corporate Sponsor**

Miscellaneous

Verge Solutions LLC

363 Hines Court, Suite 210
San Jose CA 95111

Phone: 408-227-1314 **Fax:** 888-205-0179

Website: www.verge-solutions.com

Contact: Barbara Norman

Title:

E-mail: barbara@verge-solutions.com

Organization Description:

VSurvey is web-based software that provides users with tools to record regulatory compliance while also managing the underlying quality improvement data. Verge clients use built-in, customizable medical record audits, environmental tours and incident reporting to integrate compliance with patient safety, infection control, safety rounds, etc. While developed with the Joint Commission standards in mind, VSurvey now interfaces with other regulatory standards, such as CMS, Magnet, DNV/ISO, Leapfrog, CHAP, State Department of Health, HFAP, and a host of other federal and state compliance requirements.

A VSurvey license includes all features to administer self-evaluations/scoring, remedies for non-compliant standards, and management of all supporting policies, manuals, as well as collection and reporting of unlimited data used to monitor compliance. All imported standard sets are available electronically for key-word search and updates to the standards are provided by Verge Solutions as part of the license agreement.

Professional Endorsement: California (North & South), Georgia, Iowa, (associate member), Maryland, North Carolina, Oklahoma, Tennessee, Texas and Wisconsin Hospital Associations (corporate sponsors).

Membership Level: Corporate Sponsor

Architectural/Physical Plant

VOA Associates Incorporated

224 S. Michigan Ave., Suite 1400
Chicago IL 60611

Phone: 312/554-1400 **Fax:** 312/554-1412

Website: www.voa.com

Contact: Theresa Gorman

Title: Business Dev. Mgr., Healthcare

E-mail: tgorman@voa.com

Organization Description:

VOA Healthcare provides client-centered, specialty experts in architecture, interiors, landscape design and planning services. Our commitment is to improve the human experience within healing environments. VOA incorporates evidence-based design and sustainability strategies for innovation in patient comfort and healing, family support and convenience, patient safety, operational efficiency, clinician satisfaction, outstanding patient care, improved clinical outcomes and support of clients' clinical, strategic and fiscal goals.

Membership Level: Corporate Sponsor

Legal Firm

von Briesen & Roper, s.c.

411 E. Wisconsin Avenue, Suite 700
Milwaukee WI 53202

Phone: 800/622-0607 **Fax:** 414/276-6281

Website: www.vonbriesen.com

Contact: Lisa M. Gingerich
Title: Health Practice Group Leader
E-mail: lgingeri@vonbriesen.com

Organization Description:

The Firm:
von Briesen & Roper is a Milwaukee, Wisconsin-based law firm with a strong and diverse regional, national and international practice. Our attorneys provide exceptional client service and an innovative, cost-effective and practical approach to clients' needs.

The Practice:
Our health law section provides comprehensive legal services to the health care industry nationwide as both general counsel and special project counsel. Our clients include multi-hospital integrated systems, academic medical centers, community hospitals, Catholic-sponsored hospitals, rural and critical access hospitals, imaging centers, physician and multi-specialty clinics, and specialty hospitals.

Membership Level: Corporate Sponsor

Miscellaneous

The Wackenhut Corporation

633 West Wisconsin Ave., Suite 593
Milwaukee WI 53203

Phone: 414-277-7622 **Fax:** 414-277-7609

Website: www.wackenhut.com

Contact: Mark Schaefer
Title: General Manager
E-mail: mschaefer@wackenhut.g4s.com

Organization Description:

The Wackenhut Corporation works with all levels of healthcare facilities to create a security plan that works with their unique budget, hospital layout, and specific security needs. With over 48 years of combined services and experience, and an average JCAHO Evaluation of 97 percent, Wackenhut is clearly the most prepared security company to protect your healthcare facility. It is our goal for our security officers to be an integral part of your organization, not just contracted employees.

Membership Level: Corporate Patron

Marketing Communications

WAVE Strategy, LLC

330 S. Whitney Way, Suite #300
Madison WI 53705

Phone: 608-232-9696 **Fax:** 608-232-9636

Website: www.wavedriven.com

Contact: Wayne Glowac
Title: Partner/Brand Leader
E-mail: wayne.glowac@wavedriven.com

Organization Description:

WAVE Strategy, LLC is a full-service healthcare research and marketing agency. Located in Madison, WI and Minneapolis, MN. WAVE is dedicated to positively impacting the state of healthcare through research, strategic marketing and creative execution. Partners Wayne Glowac and Dean Halverson represent more than 50 years of marketing experience, and are co-authors of the book "Healthcare Tsunami: The Wave of Consumerism that Will Change U.S. Business."

Membership Level: Corporate Sponsor

Architectural/Physical Plant

Welman Architects, Inc.

21675 Long View Drive
Waukesha WI 53186

Phone: 262/798-7000 **Fax:** 262/798-7001

Website: www.welmanarch.com

Contact: Grace Redovich
Title: Dir. of Business Development and Marketing
E-mail: gregovich@welmanarch.com

Organization Description:

Established in 1989, Welman Architects focuses on creating innovative, high quality health care environments. From renovating single physician suites to designing complete replacement hospitals, our experience includes virtually all medical settings. Welman Architects works from coast to coast, yet we are proud to call Wisconsin home, and are honored to sponsor the Wisconsin Hospital Association.

Setting Welman Architects apart from our competition is the active participation of the principals of the firm – experts in their fields – working directly with the client for the duration of the project. Their responsiveness to client needs paired with unsurpassed expertise in the medical setting results in satisfied clients and effective, efficient spaces. Your projects deserve our principals.

Welman Architects offers full architectural design services including: facility programming and planning, design and construction documents, code evaluations, construction administration, feasibility studies, JCAHO facility analysis, complete interior design services and more. Our credentials include LEED certification and membership in USGBC and Planetree.

Experience, Responsiveness, Expertise. Your projects deserve our principles.

Membership Level: Corporate Patron

Financial Services

WHA Financial Solutions

5510 Research Park Drive
Madison WI 53711

Phone: 800/362-7121 **Fax:** 608/274-8554

Website: www.whafs.com

Contact: Jon Braddock
Title: Senior Vice President
E-mail: jbraddock@wha.org

Organization Description:

A wholly owned subsidiary of the Wisconsin Hospital Association, WHA Financial Solutions, Inc. applies our problem-solving expertise, along with our unique collection of skills, ideas, industry experiences, and technological resources to deliver unparalleled employee benefit, corporate insurance and retirement solutions to Wisconsin hospitals.

Membership Level: Corporate Champion

Information Systems

WHA Information Center

5510 Research Park Drive, PO Box 259038
Madison WI 53725-9038

Phone: 608-274-1820 **Fax:** 608-274-8554

Website: www.whainfocenter.com

Contact: Joseph Kachelski
Title: Vice President
E-mail: jkachelski@wha.org

Organization Description:

WHA Information Center is dedicated to collecting and disseminating complete, accurate and timely data about charges and services provided by Wisconsin hospitals and ambulatory surgery centers.

WHA Information Center is a wholly owned subsidiary of the Wisconsin Hospital Association. It was incorporated on October 1, 2003, and began collecting data in January 2004 under a contract with the Wisconsin Department of Administration.

WHA Information Center offers a variety of data products that can help hospitals understand the demand for health care services in their local area, analyze market trends, and make decisions about adding new programs, services, or physicians.

Membership Level: Corporate Champion

Legal Firm

Whyte Hirschboeck Dudek S.C.

555 East Wells St., Suite 1900
Milwaukee WI 53202-3819

Phone: 414/978-5522 **Fax:** 414/223-5000

Website: www.whdlaw.com

Contact: Dennis J. Purtell
Title: Shareholder
E-mail: dpurtell@whdlaw.com

Organization Description:

The Whyte Hirschboeck Dudek S.C.'s Health Care Law Group attorneys have for decades provided Wisconsin hospitals and other health care providers trusted legal counsel and exceptional levels of service. We have developed a depth of knowledge of the complex and regulated Wisconsin health care scene. The firm has more than 140 attorneys in Milwaukee, Madison and Manitowoc who provide legal assistance on all issues facing hospitals and health systems. This involves special health law aspects of corporate structures and governance, tax/tax exemption, anti-trust, fraud and abuse, employment, information technology, insurance, medical staff, reimbursement, managed care, and tax exempt financing. The Health Care Law Group is supported by attorneys concentrating in intellectual property, government relations, real estate, litigation, telecommunication, immigration, environmental, workers compensation and many others. We seek to be counselors to clients, with a full awareness of the clients' need to operate amidst complexity and regulation and to do so with financial prudence. We work with clients to manage their legal services needs. Trusted Counsel-Exceptional Service. Not a slogan. Rather, the way we choose to operate.

Membership Level: Corporate Sponsor

Accounting

Wipfli LLP

3703 Oakwood Hills Parkway, PO Box 690
Eau Claire WI 54702-0690

Phone: 715/858-6631 **Fax:** 715/832-2345

Website: www.wipfli.com

Contact: Sylvia Weise
Title: Health Care Business Development Specialist
E-mail: sweise@wipfli.com

Organization Description:

Since 1931, Wipfli LLP has been helping health care organizations find their way to success. We believe experienced health care advisors are the ones that make a difference. Our dedicated health care staff has an average of 20 years of experience working with health care organizations of all sizes and types. Our experience includes working with integrated delivery systems, large community hospitals, critical access and rural hospitals, medical practices, home health agencies, long-term care facilities, and dental practices. This team of health care professionals takes pride in their ability to offer personalized service to help you meet your organization's goals. Our experience includes the following: strategic advisory, performance improvement, reimbursement, and financial advisory services.

For more information please visit www.wipfli.com/healthcare or contact Sylvia Weise at 715.858.6631 or sweise@wipfli.com

Membership Level: Corporate Patron

Financial Services

Wisconsin Health & Educational Facilities Authority

18000 W. Sarah Lane, Suite 300
Brookfield WI 53045

Phone: 262/792-0466 **Fax:** 262/792-0649

Website: whefa.com

Contact: Larry Nines
Title: Executive Director
E-mail: info@whefa.com

Organization Description:

Wisconsin Health Educational Facilities Authority (WHEFA)

WHEFA is an issuer of federally tax-exempt revenue bonds for nonprofit healthcare and educational institutions in the state of Wisconsin. As of June 30, 2008 WHEFA has participated in 579 bond issues in excess of \$13.01 billion over its 29-year history.

Membership Level: Corporate Sponsor

Miscellaneous

Wisconsin Manufacturers & Commerce

501 E. Washington Avenue
Madison WI 53703-2944

Phone: 608/258-3400 **Fax:** 608/258-3413

Website: www.wmc.org

Contact: Michael Shoys
Title: Vice President
E-mail: mshoys@wmc.org

Organization Description:

WMC is a statewide business association representing manufacturers, service companies, local chambers of commerce and specialized trade associations. Promoting a healthy business climate since 1911, WMC is a unification of the Wisconsin Manufacturers Association, the State Chamber of Commerce and the Wisconsin Council of Safety.

Membership Level: Corporate Sponsor

Architectural/Physical Plant

Zimmerman Architectural Studios, Inc.

7707 Harwood Avenue
Milwaukee WI 53213

Phone: 414-918-1476 **Fax:** 414/476-8582

Website: www.zastudios.com

Contact: Curt Baer

Title: Vice President

E-mail: curtbaer@zastudios.com

Organization Description:

Zimmerman Architectural Studios, Inc., with a diverse portfolio of completed healthcare projects, is one of Wisconsin's largest and oldest award winning architectural and engineering design firms. Zimmerman provides a full range of services to the Wisconsin Health Care community including: ARCHITECTURE: architectural design, landscape architecture design, construction cost analysis, sustainable design, construction cost analysis, life cycle cost studies, construction administration, code analysis ENGINEERING: structural engineering, electrical engineering, mechanical engineering, plumbing engineering PLANNING: feasibility planning, master facilities planning, land planning INTERIORS: space programming, interior design, lighting design, color and material selection, medical space planning, furniture and equipment, graphic design.
Contact: Curt Baer, Vice President,
curt.baer@zastudios.com

Membership Level: Corporate Sponsor

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FCM Corporation	Page 11	The Samuels Group	Page 30
FinCor Solutions/MHA Insurance Company	Page 11	C. G. Schmidt, Inc.	Page 31
Findorff	Page 12	The Selmer Company	Page 31
Flad Architects	Page 12	Shannon Sales Inc.	Page 31
Focus on Energy	Page 12	Shared Medical Technology, Inc.	Page 32
General Casualty Insurance Company	Page 13	Sodexo Health Care Services	Page 32
Gilbane	Page 13	Superior Health Linens	Page 32
Godfrey & Kahn, S.C.	Page 13	Unity Health Insurance	Page 32
Graef	Page 14	Verge Solutions LLC	Page 33
Hall Render Killian Heath & Lyman P.C.	Page 14	VOA Associates Incorporated	Page 33
HBE Corporation	Page 14	von Briesen & Roper, s.c.	Page 34
HDR Architecture, Inc.	Page 15	The Wackenhut Corporation	Page 34
Healthcare Management System, Inc (HMS)	Page 15	WAVE Strategy, LLC	Page 34
Healthland	Page 15	Welman Architects, Inc.	Page 35
HealthPark by Advantage Valet	Page 16	WHA Financial Solutions	Page 35
Henneman Engineering, Inc.	Page 16	WHA Information Center	Page 36
HGA Architects and Engineers	Page 17	Whyte Hirschboeck Dudek S.C.	Page 36
The Horton Group	Page 17	Wipfli LLP	Page 37
Howick Associates	Page 18	Wisconsin Health & Educational Facilities Authority	Page 37
Hunzinger Construction Company	Page 18	Wisconsin Manufacturers & Commerce	Page 37
ICE Technologies	Page 18	Zimmerman Architectural Studios, Inc.	Page 38
INTELLIMED International Corp.	Page 19		
Irgens Health Care Facilities Group	Page 19		
JE Dunn Construction	Page 19		
Johnson Insurance Services, LLC	Page 20		
Kahler Slater	Page 20		
Kraemer Brothers, LLC	Page 21		
Kraus-Anderson Construction Company	Page 21		

2009 Corporate Members by Category

Accounting

- Page 7 Eide Bailly LLP
Page 22 LarsonAllen LLP
Page 37 Wipfli LLP

Architectural/Physical Plant

- Page 5 Brubaker Architects, Inc.
Page 5 BWBR Architects, Inc.
Page 9 Engberg Anderson, Inc.
Page 10 Eppstein Uhen Architects, Inc.
Page 10 Erdman Company
Page 11 FCM Corporation
Page 12 Flad Architects
Page 15 HDR Architecture, Inc.
Page 17 HGA Architects and Engineers
Page 19 Irgens Health Care Facilities Group
Page 20 Kahler Slater
Page 27 Perkins+Will
Page 27 Plunkett Raysich Architects, LLP
Page 29 Rauland-Borg Corporation
Page 33 VOA Associates Incorporated
Page 35 Welman Architects, Inc.
Page 38 Zimmerman Architectural Studios, Inc.

Construction

- Page 3 Balestrieri Environmental & Development Inc.
Page 4 The Boldt Company
Page 6 J.P. Cullen & Sons, Inc.
Page 12 Findorff
Page 13 Gilbane
Page 14 HBE Corporation
Page 18 Hunzinger Construction Company
Page 19 JE Dunn Construction
Page 21 Kraemer Brothers, LLC
Page 21 Kraus-Anderson Construction Company
Page 23 Market & Johnson
Page 25 Miron Construction Co., Inc.
Page 26 Mortenson Construction
Page 30 The Samuels Group
Page 31 C. G. Schmidt, Inc.
Page 31 The Selmer Company

Consulting Engineer-Hospital

- Page 1 Affiliated Engineers, Inc.
Page 3 Arnold & O'Sheridan, Inc.
Page 14 Graef
Page 16 Henneman Engineering, Inc.

Financial Services

- Page 21 Lancaster Pollard
Page 22 Lincoln Financial Group
Page 27 Pinnacle Financial Group
Page 35 WHA Financial Solutions
Page 37 Wisconsin Health & Educational Facilities Authority

Food Service Management

- Page 3 A'viands Food & Services Management

Health Care Consultant

- Page 18 Howick Associates

Health Care Consultant

- Page 2 Amphion Medical Solutions
Page 8 ElderSpan Management, LLC
Page 26 OutSource, Inc.
Page 28 QHR

Health Insurer

- Page 32 Unity Health Insurance

Health Supplier

- Page 30 RTI Donor Services
Page 32 Superior Health Linens

Information Systems

- Page 5 CareTech Solutions, Inc.
Page 7 EDS (Electronic Data Systems)
Page 15 Healthcare Management System, Inc (HMS)
Page 15 Healthland
Page 18 ICE Technologies
Page 19 INTELLIMED International Corp.
Page 36 WHA Information Center

Insurance Risk Management

- Page 11 FinCor Solutions/MHA Insurance Company
Page 13 General Casualty Insurance Company
Page 17 The Horton Group
Page 20 Johnson Insurance Services, LLC
Page 21 Kunkel, Bounds & Associates, Inc.
Page 23 Medical Protective
Page 26 The MMIC Group
Page 28 ProAssurance Wisconsin Insurance Company

Legal Firm

- Page 7 Drinker Biddle & Reath LLP
Page 13 Godfrey & Kahn, S.C.
Page 14 Hall Render Killian Heath & Lyman P.C.
Page 25 Michael Best & Friedrich LLP
Page 28 Quarles & Brady LLP
Page 29 Reinhart Boerner Van Deuren sc
Page 34 von Briesen & Roper, s.c.
Page 36 Whyte Hirschboeck Dudek S.C.

Marketing Communications

- Page 29 The Roberts Group
Page 34 WAVE Strategy, LLC

Medical Equipment

- Page 7 Delta Medical Systems, Inc.
Page 22 Lifeline Coordinating Services Inc. (dba L.C.S.I)

Medical Services

- Page 4 BloodCenter of Wisconsin
Page 6 Consulting Radiologists, LTD
Page 32 Shared Medical Technology, Inc.

Miscellaneous

- Page 2 Applied Medical Solutions, a division of Spectrum Industries, Inc.
Page 12 Focus on Energy
Page 16 HealthPark by Advantage Valet
Page 31 Shannon Sales Inc.
Page 32 Sodexo Health Care Services
Page 33 Verge Solutions LLC
Page 34 The Wackenhut Corporation
Page 37 Wisconsin Manufacturers & Commerce

Recruiting/Staffing

- Page 1 ACUTE CARE, INC.
Page 8 EmCare, Inc.
Page 9 Emergency Consultants, Inc. - ECI
Page 24 Merritt Hawkins & Associates/Staff Care

Retirement Plans

- Page 23 MetLife Resources
-

2009 Corporate Members by Membership Level

Corporate Champion

Page 11	FinCor Solutions/MHA Insurance Company
Page 14	Hall Render Killian Heath & Lyman P.C.
Page 24	Merritt Hawkins & Associates/Staff Care
Page 35	WHA Financial Solutions
Page 36	WHA Information Center

Corporate Partner

Page 2	Amphion Medical Solutions
Page 4	The Boldt Company
Page 5	Brubaker Architects, Inc.
Page 7	Delta Medical Systems, Inc.
Page 10	Erdman Company
Page 22	Lifeline Coordinating Services Inc. (dba L.C.S.I)
Page 22	Lincoln Financial Group
Page 26	The MMIC Group
Page 31	C. G. Schmidt, Inc.
Page 32	Sodexo Health Care Services

Corporate Patron

Page 1	Affiliated Engineers, Inc.
Page 6	J.P. Cullen & Sons, Inc.
Page 9	Engberg Anderson, Inc.
Page 10	Eppstein Uhen Architects, Inc.
Page 11	FCM Corporation
Page 12	Flad Architects
Page 13	Godfrey & Kahn, S.C.
Page 14	HBE Corporation
Page 15	HDR Architecture, Inc.
Page 15	Healthcare Management System, Inc (HMS)
Page 17	HGA Architects and Engineers
Page 21	Kraemer Brothers, LLC
Page 21	Kunkel, Bounds & Associates, Inc.
Page 23	Market & Johnson
Page 25	Michael Best & Friedrich LLP
Page 25	Miron Construction Co., Inc.
Page 26	Mortenson Construction
Page 27	Perkins+Will
Page 28	Quarles & Brady LLP
Page 28	QHR
Page 34	The Wackenhut Corporation
Page 35	Welman Architects, Inc.
Page 37	Wipfli LLP

Corporate Sponsor

Page 1	ACUTE CARE, INC.
Page 2	Applied Medical Solutions, a division of Spectrum Industries, Inc.
Page 3	Arnold & O'Sheridan, Inc.
Page 3	A'viands Food & Services Management
Page 3	Balestrieri Environmental & Development Inc.
Page 4	BloodCenter of Wisconsin

Page 5	BWBR Architects, Inc.
Page 5	CareTech Solutions, Inc.
Page 6	Consulting Radiologists, LTD
Page 7	Drinker Biddle & Reath LLP
Page 7	EDS (Electronic Data Systems)
Page 7	Eide Bailly LLP
Page 8	ElderSpan Management, LLC
Page 8	EmCare, Inc.
Page 9	Emergency Consultants, Inc. - ECI
Page 12	Findorff
Page 12	Focus on Energy
Page 13	General Casualty Insurance Company
Page 13	Gilbane
Page 14	Graef
Page 15	Healthland
Page 16	HealthPark by Advantage Valet
Page 16	Henneman Engineering, Inc.
Page 17	The Horton Group
Page 18	Howick Associates
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Page 19	INTELLIMED International Corp.
Page 19	Irgens Health Care Facilities Group
Page 19	JE Dunn Construction
Page 20	Johnson Insurance Services, LLC
Page 20	Kahler Slater
Page 21	Kraus-Anderson Construction Company
Page 21	Lancaster Pollard
Page 22	LarsonAllen LLP
Page 23	Medical Protective
Page 23	MetLife Resources
Page 26	OutSource, Inc.
Page 27	Pinnacle Financial Group
Page 27	Plunkett Raysich Architects, LLP
Page 28	ProAssurance Wisconsin Insurance Company
Page 29	Rauland-Borg Corporation
Page 29	Reinhart Boerner Van Deuren sc
Page 29	The Roberts Group
Page 30	RTI Donor Services
Page 30	The Samuels Group
Page 31	The Selmer Company
Page 31	Shannon Sales Inc.
Page 32	Shared Medical Technology, Inc.
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