

Organizational Agility



WISCONSIN
SCHOOL OF BUSINESS
UNIVERSITY OF WISCONSIN-MADISON

CENTER FOR
PROFESSIONAL
& EXECUTIVE
DEVELOPMENT

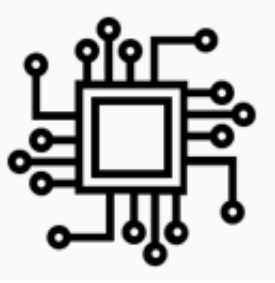
Organizational Agility - Agenda

1. Why organization's struggle with change and agility
2. Organizational Agility – Agile Organization Design
3. Building Agility

We are in times of significant and constant change

VUCA-C – Volatile, Uncertain, Complex, Ambiguous, Constant CHANGE

We are living in a time of great change – bigger, faster, complex, cross-functional, multi-disciplinary



Technology

*Digitization,
Bioscience,
Automation,
Machine Learning,
Internet of Things,
Robotics*



Data

*Volume, Transparency,
Distribution of
information changing
how businesses are
working with Patients,
partners, suppliers, etc.*



Workforce

*Multi-Generational
workforce has different
expectations and
desires for work,
compensation,
learning, how they are
managed*



Environment

*“green agenda” driving
how businesses are
looking at their
environmental
footprint and changing
how they work*

Poll Exercise

How many medium to major changes are impacting the individuals are in your hospital?

- 1 - 2
- 3 - 5
- 5 - 7
- 7 - 9
- More than 10 Changes

Effective Change is Critical to the Future

Effective Organizational Change is critical to the future of businesses

In order to thrive – companies must be Change Agile

76% of CEO's in a recent PWC survey stated the ability to change & adapt is the critical source of competitive advantage.

90% of executives in a recent McKinsey survey said organizational change & agility is critical to the success of their business and growing in importance

Companies have not been effective at implementing change

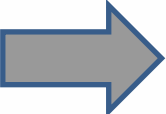
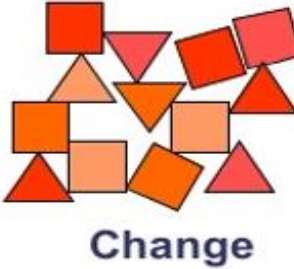
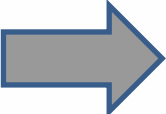
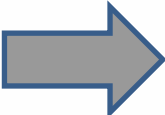
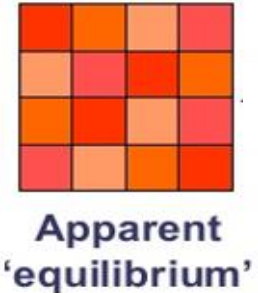
Companies are less than 30% effective at implementing change

2010 Mckinsey study showed that only about 30% of strategic change programs are successful.

2013 Towers Watson Study said that leaders felt that 55% of change programs met initial objectives – only about 24% felt gains were sustained over time.

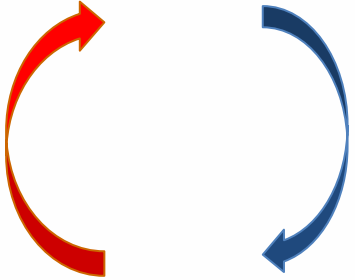
Most organizations use change management as a means to deal with the needs of a specific change – but the pace, scope of change makes this approach insufficient in dealing with the scale of change we are seeing today.

Old View of Change



Kurt Lewin - 1947

Pace of Change in the Environment



Pace of Change in the Hospital

Organizational Agility & Change

Organizational Agility

Change Management

Change Management - Managing the people side of a specific change to achieve a desired business outcome.

Organizational Agility – Capability of an organization to rapidly change and adapt in response to external market changes. Hospitals with high degree of agility can react successfully to new competitors, development of new technologies, or sudden shifts in overall market conditions.

Last 100 Years – Management & Efficiency



In 1910 Ford Motor Company was one of many small automobile manufacturing companies. It took them over 12 hours to manufacture one car and it costs over \$850. Henry Ford set a goal to improve his operations and be more productive and efficient.

Frederick Taylor – Scientific Management optimized labor productivity. Taylor’s work started the ideas that led to Quality control, Total Quality Management and Project Management. Taylor’s work viewed organizations as machines to structure, control and gain efficiency.

By 1920, Ford had 60% of the market share. They reduced assembly time per car down to less than 90 minutes and a cost of less than \$300.

Mechanistic View of a Organizations

Traditional Organizations

- Focused on control, efficiency, long term planning
- Stability within a well-known environment that changed little
- Linear planning and control to focus on high efficiency & execution
- Governance at the top – Leadership teams make the majority of decisions
- Organization as a machine – static, siloed, structural hierarchy

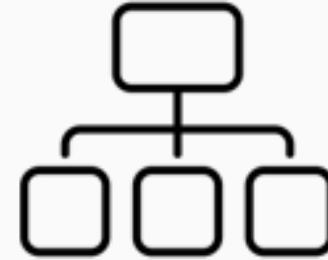
Overall organization – rigid, slow moving but highly efficient

It has always been important for companies to be responsive to the market and patient's needs, but the scale of change is at a level where it is overcoming many organizations

How have companies responded to change pressures?



Organizational Restructure



Mechanistic Mindset - Organizational Structures:

- Specific boundaries and definition for each role with clear power, authority and resources
- Established hierarchy and governance for oversight
- Processes are very precise and deliberate
- Employees rely on rules, handbooks, priorities coming from the hierarchy
- Organization runs as it was designed

Companies will typically take 1-2 years to restructure... The challenge with this is that the world has already moved on and it's time to change again.

In a recent McKinsey study – half of the companies surveyed are making significant structural changes – every 2 to 3 years.

Executives said that only 23% of the redesigns were deemed successful. **The majority of them thought that most of the others had destroyed value.**

Emerging Approach – Organizational Agility

We need organizations that are Agile

- Adapt and change quickly in a rapidly changing, ambiguous and turbulent environment.
- Take advantage of change – planned or unexpected with speed, effectiveness and flexibility
- Capacity to identify and capture opportunities more quickly than competitors at both an Operational and Strategic levels
- Quickly and efficiently reconfigure strategy-structure-processes-people and technology toward value creating and value protecting opportunities

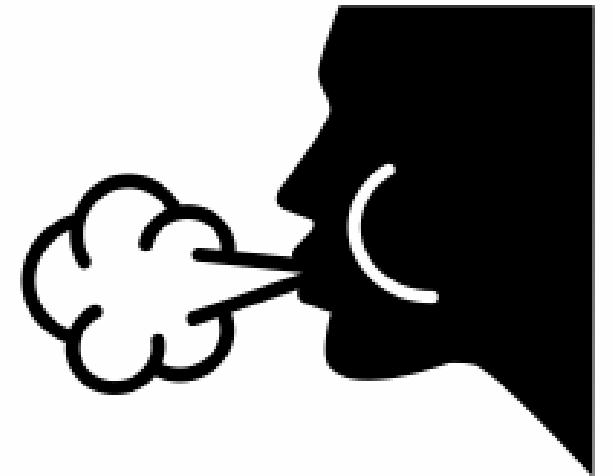
Do we need to be Agile or Stable?

Problem – Situation to be fixed with a clear solution / answer.

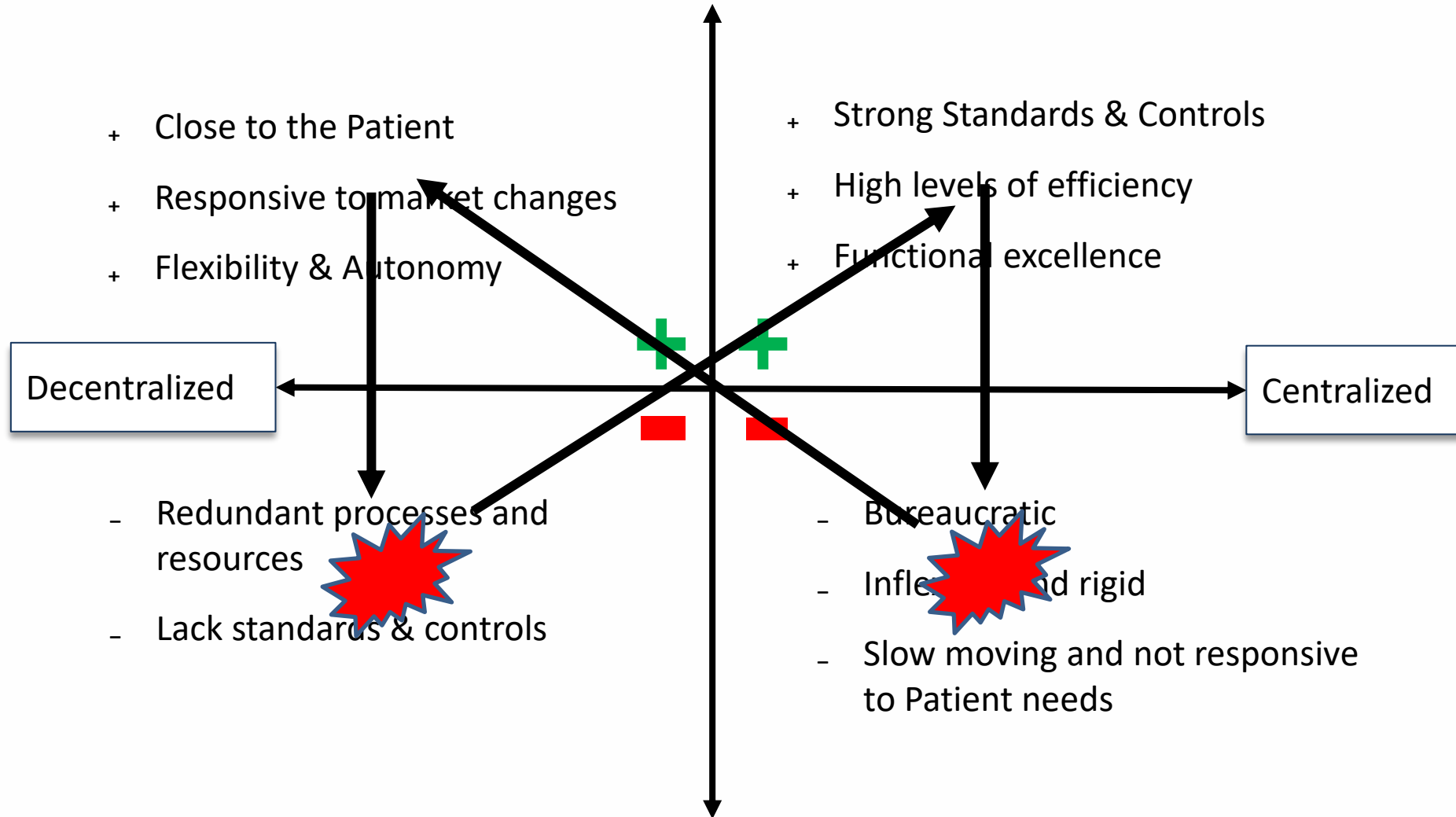
Polarity – Ongoing and unsolvable dilemma that contains seemingly opposing ideas. Polarities are complementary and interdependent opposites

Problem or Polarity?

- Should we grow or be profitable?
- Should we centralize or decentralize?
- Should we focus on the short term or long term?
- Should we be agile or be stable & efficient?



Polarity to be Managed



Agile Organization need to be both....



Stable

Resilient, Reliable, Efficient

and



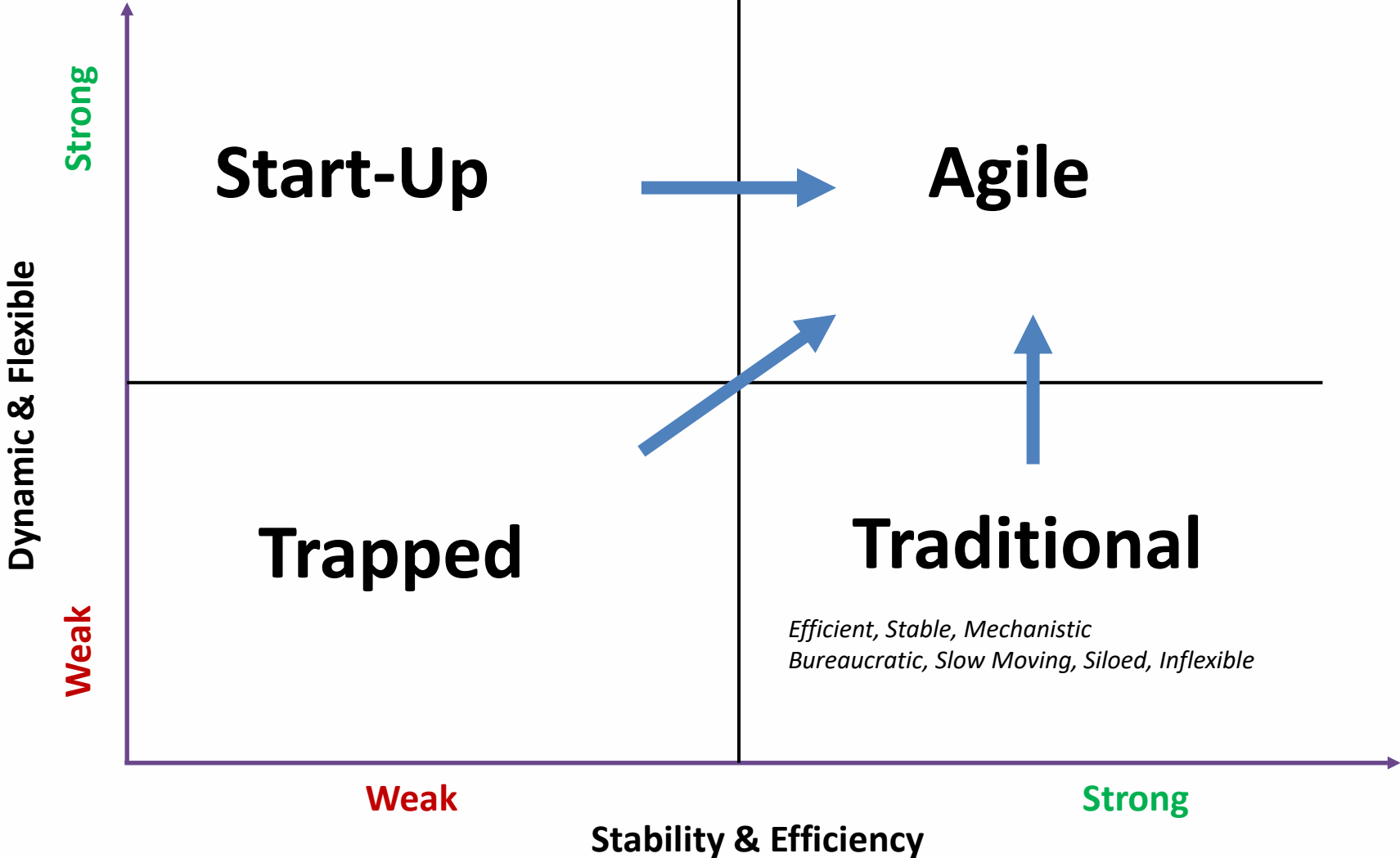
Dynamic

Fast, Nimble, Adaptive

Companies need to design structures, governance, processes to support both:

- Core elements that focus on stability, efficiency, control
- Dynamic / Agile elements that are more flexible and can be adapted quickly to new challenges and opportunities

Organizational Agility – both Agile & Stable



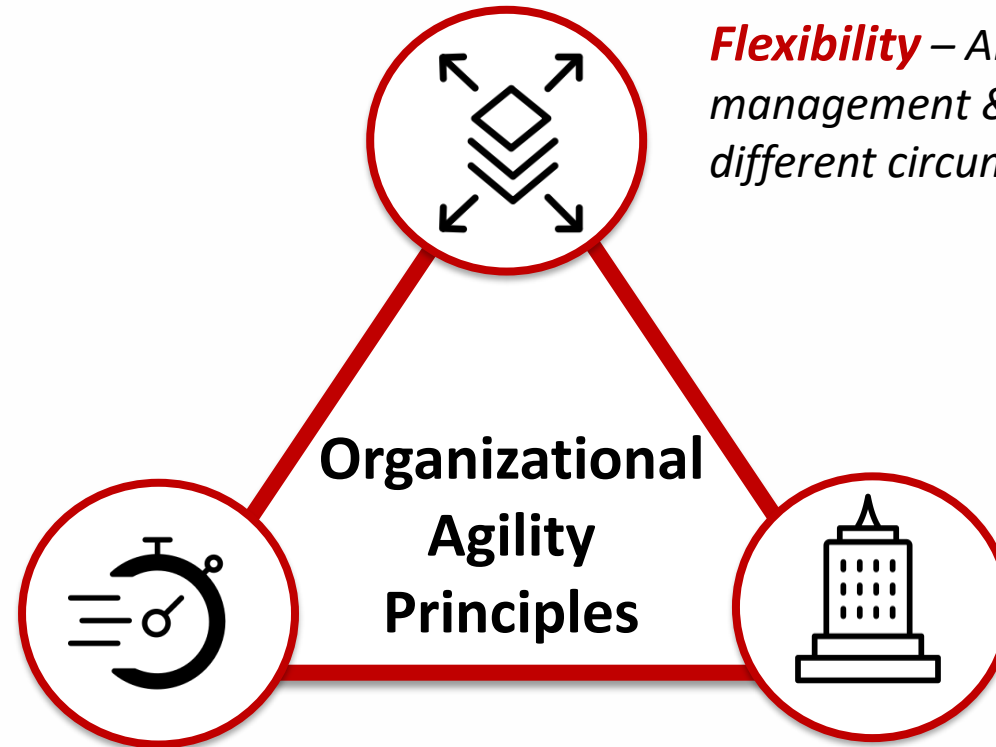
Source: Adapted from McKinsey

Poll Exercise

Where do you find your hospital in terms of Agility & Stability?

1. **Agile** – High Stability; High Agility
2. **Traditional** – High Stability; Low on Agility
3. **Start-Up** – High Agility; Low Stability
4. **Trapped** – Low Agility; Low Stability

Three Core Principles of Organizational Agility



Flexibility – Ability to effectively operate the management & operational processes under different circumstance, requirements and inputs.

Frequency – Speed, Iterations & Cycle time of Management and Operational processes are at a pace (generally faster “clock speed”) to meet & lead the environmental, market and business needs. Frequency of practices supports the ability of the organization to accelerate change.

Focused Foundation – Management and Operational Processes are Fit for Purpose, Value Adding, Streamlined & Lean, Continuously Improving, Leverages Technology, Maximizes Human Capital.

Organizational Agility – Management Practices & Disciplines

Planning & Goal Setting

Traditional Organizations

- Goals are set annually and cascaded / deployed down through the organization
- Emphasis of goal setting process is Vertical Alignment – individual, team, department, organization, strategy
- Plans and goals are infrequently updated or changed throughout the year
- Disconnect between plans, goals and day to day work of teams
- Processes are rigid, inflexible and slow to respond to changes throughout the year



Planning & Goal Setting

Agile Organizations

- Goals are set annually with action plans and accountabilities established for a shorter time period (quarterly or monthly) and updated frequently
- Plans and goals are flexible to accommodate inputs from local Patient requirements, market changes (as well as cascaded from the organization's strategy)
- Goals, plans and actions are easily adjusted as priorities change across the organization
- Leaders review performance vs goals at least quarterly
- Plans & Goals are frequently informed & updated by external events & changes

Organizational Agility Framework

Agile Leadership & Management Practices and Competencies

Agile Planning & Goal Setting, Managing Performance & Resources

RUN the Business

*Stability, Efficiency,
Quality*

Operational Agility

CHANGE the Business

*Innovation, Dynamic,
Transformative*

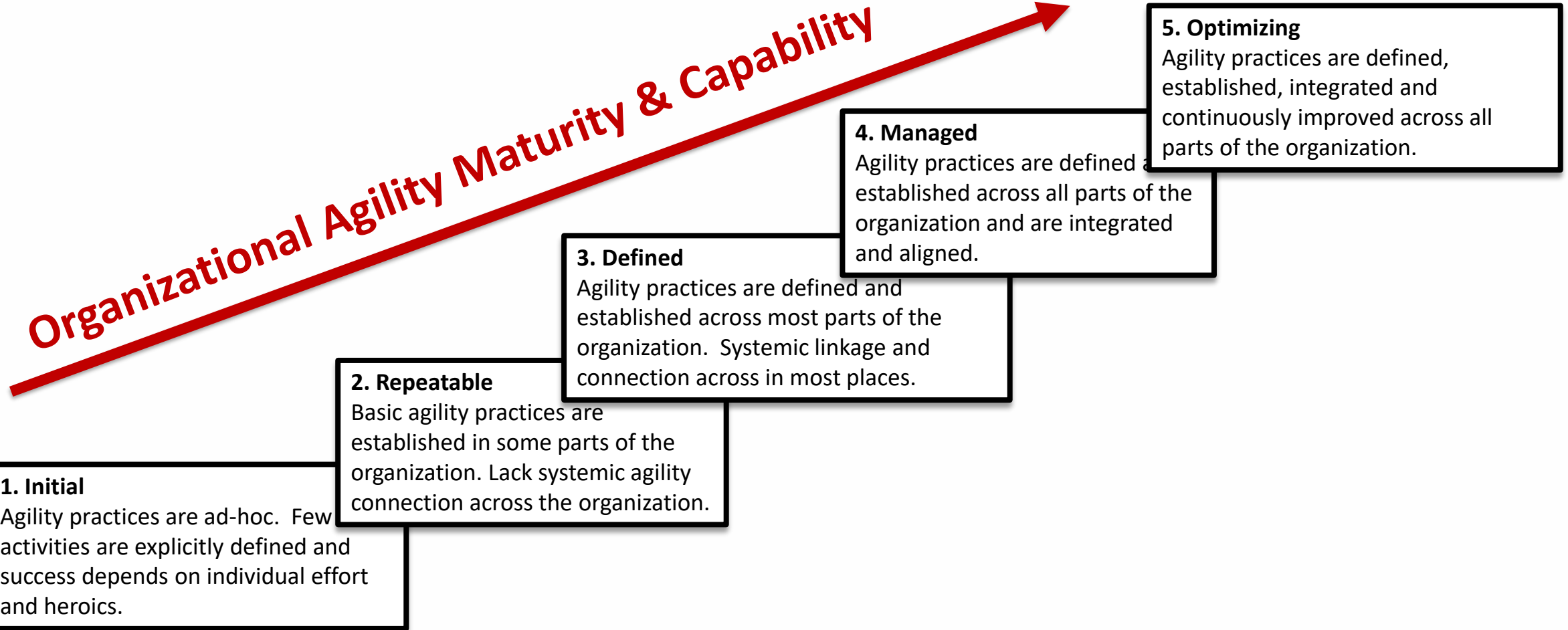
Strategic Agility

Employee & Culture

Agility – Resilience, Adaptability, Change

Journey to Organizational Agility

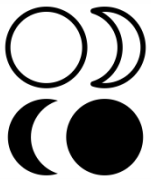
Organizational Agility cannot be a “flavor of the month. Building organizational agility is a developmental process – building the agility “muscles” (practices and disciplines) over time and continuously improve.



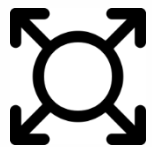
Three Approaches to Building Organizational Agility



Born Agile – Organizations that start off in an agile environment – typically companies that started in the technology sector.



Phased – Building Organizational Agility over-time in a planned and systematic process that is iterative, step-wise, scale and improve approach. (see next slide) *(Becoming Agile through an Agile Approach)*



All-In – Big Bang – Transforming to Organizational Agility in all areas of an organization in a short period of time.

Questions?

Contact Information