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## HealthPartners to Exit UnitedHealthcare's Medicare Advantage Network Over Payment Issues

HealthPartners, a major health care provider based in Bloomington, MN that has hospitals in Amery, Hudson and New Richmond, Wisconsin, has announced its decision to leave UnitedHealthcare's Medicare Advantage network starting next year. As reported by the <u>Star Tribune</u> on July 23, HealthPartners says the decision stems from the insurer' high rates of coverage denials and payment delays, which adversely affect patient care. Approximately 30,000 patients will be notified of this change through letters being sent out this week.

Payer Denials Compared to Pre-Pandemic Levels

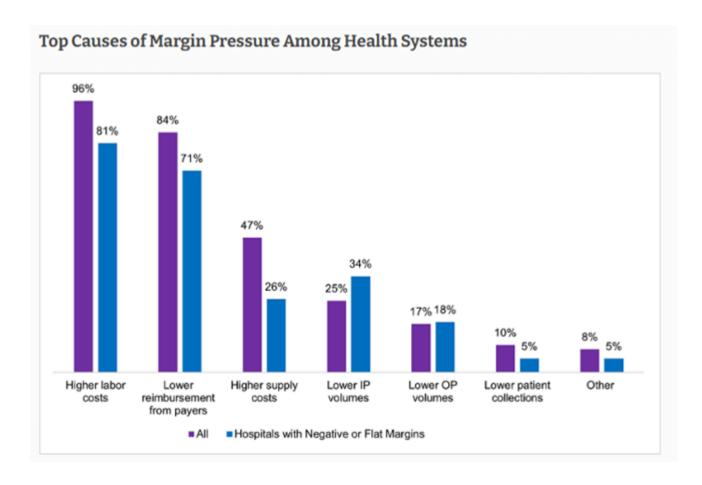
No change to pre-pandemic 16% pre-pandemic 2%

The health system highlights that UnitedHealthcare's denial rate is up to ten times higher than other insurers in the market. While UnitedHealth refutes these claims, HealthPartners says that these practices cause unnecessary waits and interfere with appropriate care for seniors.

Insurer denials are on the rise across the country, according to a <u>report</u> released in March 2024 by the <u>Healthcare Financial Management Association</u>

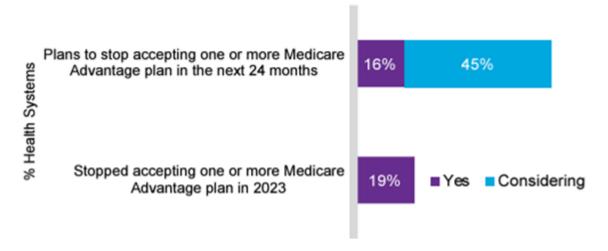
(HFMA) and <u>Eliciting Insights</u>, a health care strategy and market research company. The report cites 82% of health systems are experiencing higher payer denials than pre-pandemic levels, and 84% of hospitals and health systems report lower reimbursement from payers as the top cause of margin pressure.

"As we witness an increasing trend of insurer denials and delayed payments across the health care industry, HealthPartners' decision to exit UnitedHealthcare's Medicare Advantage network highlights the pressing need for fair and timely reimbursement practices," said WHA President & CEO Eric Borgerding. "The impact of these delays and denials on patient care cannot be understated."



HealthPartners' move reflects a broader frustration among health systems nationwide with payers' burdensome prior authorization requirements and increased denial rates. According to the report, 19% of health systems have stopped accepting a Medicare Advantage plan and 61% are planning to or are considering it.

## Health System Plans to Stop Accepting Medicare Advantage



HealthPartners, which is Minnesota's second-largest nonprofit health care group, includes major hospitals and clinics in the Twin Cities area and three hospitals Wisconsin. This move follows a similar decision last summer when HealthPartners <u>announced</u> it would leave Humana's Medicare Advantage network in 2024.

Source, charts: <a href="https://www.hfma.org/wp-content/uploads/2024/03/Overview-2024-CFO-Pain-Points-Study.pdf">https://www.hfma.org/wp-content/uploads/2024/03/Overview-2024-CFO-Pain-Points-Study.pdf</a>

## Other Articles in this Issue

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- New Coalition Report on Value of 24/7 Care Provided by Hospitals
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- Wisconsin Employers Saved Over \$1 Billion in Worker's Comp Premiums Since 2017
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- WHA to Sen. Baldwin: Focus Should be on Keeping Hospitals Open Rather than Regulating Closures